Monday March 28, 2005

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THE KENTUCKY KERNEL AATOURNEY

MICHIGAN STATE 94 | KENTUCKY 88

DOUBLE OH NO

Cats' postseason ends in double-overtime loss, one game shy of Final Four

AUSTIN Texas — to which results a substantial section of the way it did Sunday. As the final second of UK's 94-88 loss to Michigan State ticked off the E-win Central second of the seco

ward sat vith his head lowered on the bench, empty seats on either side of head. His school-record-tying 110th consecutive game as a starter had seen it His school-record-tying 110th consecutive game as a starter had seen it all. A last second 3-pointer to end regulation, two overtimes, 10 tied scores and 19 lead changes. But it ended with the Cats six points short on the scoreboard, and Hayes denied of his last attempt at a Final Four. "It's tough," said junior guard Patrick Sparks. "There are a lot of hard motions going on in the locker room right now. Especially for those guys (Hayes and senior guard Josh Carrier) — we wanted to send them out right and we didn't do that. We're all pretty decreased the senior of the senior and we didn't do that. We're all pretty decreased the senior of the senior seni

with most — they were reary countries glass.

"That is demoralizing when you give up those offensive rebounds."

Haye shad to sit out the beginning of each overtime period due to the fortuble. He said his absence was a big factor in the Spartans 126 rebounding advantage in the two overtimes.

"I wanted to get back in so bad and do whatever I could to help the team," Hayes said. "And I felt so bad because, by me getting in foul trouble, I wasn't able to contribute the way! wanted to."

With the short clock turned off and the ball in the hands of freshman guard Rajon Rondo, the Cats had the last chance to win the game at the end of See loss on page 2

See Loss on page 2

Inside

- · A breakdown of Sparks' shot
- UK fans endure heartbreaker

Page 10





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Hill	27	3-7	1-4	0-0	4	4	1	7
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Navmick	4	0.0	0.0	0-0	1	0	1	0
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Hayes	35	8-11	0-0	0.0	3	4	5	16
Morris	35	6-12	0-0	8-10	0	3	3	20
Rondo	27	3-8	0-0	1-3	3	3	- 7	7
Sparks	30	5-12	5-9	0-1	1	2	3	15
Stockton	1	0-0	0-0	0.0	0	0	0	0
Moss	21	2-4	2-3	0.0	0	3	6	6
Bradley	18	1.5	0-2	4-4	3	2	3	- 6
Obrzut	4	0-0	0-0	0.0	0	0	0	0
LeMaster	1	0-0	0-0	0.0	0	0	0	0
Perry	17	0-1	0.0	0.0	0	1	. 2	0
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Thomas Crawford TEAM	17 250	2-8	9-19	17-23	0	25	4 36	5 88

Tracing the Cats' tournament run

First round



Second round



UK 69, Cincinnati 60: Randolph Morris grabbe 12 rebounds as the Cats faced their neighbor to the north for the first time in 15 years. An NCAA opening-weekend record 40,331 fans looked on.



UK 62, Utah 52: Seldom-used big men Shagari Alleyne and Lukasz Obrzut shut down Utah Ali-American center Andrew Bogut. Bogut scored 20 points but missed eight of his first 10 shots.

Elite Eight



gan State 94, UK 88 (20T): The Final vas just out of the Cats' reach, as the Spi utscored UK 13-7 in the game's second me session.

Final Four Schedule



No. 5 Michigan State vs No. 1 North Carolina @ 8:47 p.m.

In the end, he's still just Chuck



AUSTIN, Texas — Everyone is on a first-name basis with Charles Edward Hayes.

As he tells everyone, you can just call him Chuck.

For the last four years, Chuck Hayes has answered every time his name was called. He did it al—including the dirty work — with class.

In that time, he became a part of everyone's family. He was the year of the probability of the thing that the control of the thing the thing that the control of the thing the thing that the control of the thing the thing that the control of the control of the thing that the control of the contro

Loss

Continued from page 1

the first overtime.

Hayes said the play called for Rondo to penetrate and shoot the ball himself, while he, Azubuike and freshman center Randolph Morriscrashed the lane for a second shot. But Rondo was unable to get past the Spartan defense, and passed the ball to Azubuike, who diribbiled out the clock before he was able to get a shot off.

Michigan State started the second period with a fast preak that resulted the second period with a fast man and the second overtime to put UK away for good.

around the rim and went down. After the 3-pointer survived a seven-minute re-view by officials, Hayes knew he was going to get the right finish.

Haves

Continued from page 1

As his players celebrated at half court in their bright white Final Four hats, Michi-gan State head coach Tom Izzo walked over to the UK bench, put his arm around Hayes, and congratulated him for a great

congratulated him for a great career.

Josh Carrier watched the Spartans celebrate a little while longer with his fellow se-nior before slapping Hayes on the knee and heading to the locker room.

Hayes followed him off the court a few seconds later tears in his eyes and a white towel around his neck.

Almost an hour after the game had ended, Hayes sait in the UK locker room and said his final loss still hadn't sunk in.

"Tve cried all the tears I think I can," he said. "I don't want to take off my jersey. But I know I have to."

broberts@kykernel.com



This was not how it is supposed to end for a guy like Chuck.
"You figure if you give everything you have and all your hard work, you know you will get the result that you want." Hayes said. "The years that I put in here and the season that I have had and the hard work I put in the preseason and this whole season ... sometimes you get it, and sometimes you don't."

An emotional Smith said

right finish.

"You want it to end like
that." Hayes said. "I just
knew if they were going to
call it a three, we would pull
away in the first overtime."
For the next few minutes,
it seemed he would be right,
wertime, and then they had
the ball in the final seconds
with a chance to win.

The dream ending
slipped right through their
hands.

Leaving the floor for the sliped right through their hands sliped right through their hands sliped right through their hands sliped right through the sliped right through through the sliped right through throug

it, and sometimes you don't."

An emotional Smith said he knew what this meant to Hayes.

"I know he wanted this pretty bad," he said. "It just leaves an empty feeling when a person has worked as hard as he has."

Every UK fan shared the tumpty feeling because He work is emotions on his UK jersey, and we felt like knew him. In his triumphs, we smiled with him. and in his defeats, we cried with him.

He never reached the Final Four or won a national championship, but he won much more than his record shows.

He always will be Chuck

He always will be Chuck

the U.S. Pan-American team for Izzo. "We can empathize with Chuck more than any body out there. Ive got so much respect for him." "He has done everything the right way." Smith said. "He will be someone that is "He will decid family." "We love him." "Email twiseman@kykernel.com"



Officials looked over the video of UK junior guard Patrick Sparks' buzze beating 3-pointer at the end of regulation for seven minutes, trying to decide whether Sparks' foot was on the line.



"We love him."

E-mail

twiseman@kykernel.com

UK junior guard KAVI MEDS grouped to the game in SEE PAGE 10 FOR A BREAKDOWN OF SPARKS' SHOT.

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UK UNIVERSITY OF KENTUCKY Summer School

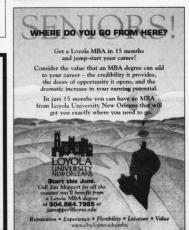


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Celebrating 33 years of independence

Bat Cats can't hold on against Bulldogs Page 6

In Our Opinion: Cunningham best shot for SG change

Equestrian team hosts first meet, makes leap toward varsity status

By Chris Johnson

BY Chris Johnson

UK's club equestrian team took a huge step in its push to become a varsity sport step in its push to become a varsity sport Saturday when it hosted its first-ever home meet against South Carolina at the Kentucky Horse Park.

Though the final score was in favor of the Gamecocks, UK considered the meet a success, and South Carolina also came away from the experience impressed by the hospitality and professionalism of the Cats' first organized meet.

"I was really pleased," said Kristen
"I was really pleased," said Kristen
"I was really pleased, and the won three of the four mem president. "We won three of the four of the four of the four the control of the four mem president." We won the coverally hard; the coaches and judges said they were really pleased. And South Carolinas asid it was the best meet they'd ever been to, from a management perspective."

Joe Humphrey, South Carolina's assistant coach and a Kevil, Ky, native, was impressed with the Cats' home facility and the organization of the event.

"T've been coming to the Horse Park since I was eight years old," Humphrey said. "Access to three arenas is great, however they did it. You can tell the hard work they ve put into it."

Race said private donors have been instrument of the event of the exhibition arenas, rings that would normally cost \$4.500 to rent.

"The Horse Park really took care of us," Race said, "Private donors have really helped us out, too. We had to borrow most of the horses we're using because we only have one, and we get no money at all from the university."

"Normally when you spend a lot of money on a horse, you don't want a lot of

the norses were using because we only have one, and we get no money at all from the university."
"Normally when you spend a lot of money on a horse, you don't want a lot of people riding it, but these people were more than happy to help us out," said Michelle Zimmer, a coach for the equestrian team. "They trust us."
Zimmer and Race designed the jumping course, organized the horses that were being rented, and set the schedule for the events.
"The scena variety movemen who have the horses that were being rented, and set the schedule for the events."

Zimmer and Race designed the jumping course, organized the horses that were being rented, and set the schedule for the events.

"When you say horses, everybody thinks the saturday meet the staturday the say horses, everybody with the Saturday meet agreed that it was a very good illustration of how variety equestrian would go if the What have a horse and the UK Athletics Association. UK needs wonder why they don't have a mean number of more specially seen to satisfy Title they don't have a mean the same number of the sports as women's.

Joe Humphrey some season was a program."

Georgia's equestrian program is the paramount of NCAA equestrian. Last April, the UK team went to Georgia and lost by a few points just weeks before Georgia won its second consecutive NCAA championship. Close matches are somewhat unusual in equestrian with the scoring based on a 1.000 point maximum.

We have an amazing team this year." Race said. "We're number two in the region, "We have an amazing team this year." Race said. "We're number two in the region, "It total points behind Miami."

"We were the high point team at a meet at Midway, and the reserve high point team the time before." Zimmer said. "If this goes successful, maybe they would consider us for varsity."

Not being a varsity program has hurt the UK riders in competition, team members and the more of the year for UK is at the said. "The lest meet of the year for UK is at the war for UK is at the wa

pers said.

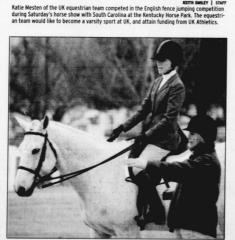
"Miami (Ohio) and Morehead State offer equestrian as a class, so their girls spend a lot more time riding than ours," Zimmer said.

to those time riding than ours. Zimmer sold.

The last meet of the year for UK is at Miami next Saturday. "It's on their home turf, with their horses," The on their home turf, with their horses," Race said. "Home field advantage is huge in equestrian because you set up the course and you know the horses. We'll have four minutes to warm up with the horses before we show them."

Despite UK's not offering equestrian as a class and not having it as a varsity sport, UK's team as a whole and its individual riders are still competing with the other teams.





UX equestrian team coach Michelle Zimmer speaks with Mesten while she rides before the Horsemanship event of Saturday's show. Mesten has qualified for nationals in flat showing and can qualify in jumping with two seco

Faculty candidates speak out

Trustees election begins today

Two competitors for a faculty spot on the Board of Trustees debated ways to enhance the learning experience at UK and the search for a new provost Friday.

Faculty elections begin today to pick either incumbent Michael Kennedy, a geography professor. Faculty elections begin today to pick either incumbent Michael Kennedy a geography professor. Faculty elections begin today to pick either incumbent Michael Kennedy in dentistry professor. Kennedy for the board end to the board end

and most (board members) res say."

Kennedy also explained several initiatives he began as exertal initiatives he began as a faculty trustee, including creating a Web site for com-munication with faculty mem-bers and making formal state-ment of the company of the "I do that to send faculty messages to the administra-tion," Kennedy explained. "And it gets their attention." As both a former chair-man of the University Senate and an academic ombudsman, Dembo said he's no stranger to the influence and collabora-tion needed to be an effective faculty representative to the board.
"Tm comfortable in that re-

"I'm comfortable in that regard," Dembo said. "The faculty need to decide who's going to be the most persuasive and influential."

In the dehate sponsored by

y nest action to be the most persuasive and influential."

In the debate, sponsored by the control of the contr

Pope too weak to administer Easter blessing

ROME — The hand of an unseen assistant moved a microphone out of the shadows of the papal palace and into place at an open window.

Sitting in front of it, Pope John Paul II tried to broadcast a blessing to the tens of thousands of pligrims, worshippers and tourists in St. Peter's Square below.

pilgrims, worshippers and tourists in St. Peter's Square below.

But all he could manage were rasps and grimaces. His hand traced a cross in the air, and tears flowed from the eyes of many in the hushed crowd. The pope sat for 12 dramatic minutes at the window. It was his longest period in the public eye since he left the hospital two weeks ago after undergoing throat surgery.

The 20-minute trip from the hospital to the Vatican was televised.

During his appearance Sunday, the pope coughed spasmodically moved his head in a writhing motion and occasionally pressed his fingers to his temples.

Still, after silently delivering the blessing, he abruptly gestured to someone behind as if signaligh that he was not yet ready to retreat into his apartment.

When finally he was rolled away and a sheep.

apartment.

When finally he was rolled away and a sheer curtain was drawn over the window, the crowd applauded warmly.

Observers in the Easter Sunday crowd had mixed feelings as they left the square. "I was inspired," said Marcello ficuliani, from Calabria in southern Italy. "He wants us all to go on with good work until the last breath."

For the first time in his 26-year reign, John Paul II was unable to preside over any of the Easter week celebrations.

Horse

in their intercollegiate league
"Two of our girls have qualified
for regionals, and one is five points
behind Miami's lead rider for the
number one ranking in our zone,"
Zimmer said.

That rider, freshman Kate
Mesten, is also very close to qualifying for nationals — she has almost
met a set point total that only a few
riders across the nation meet.
"I have to get two second (place
finishes) at Miami next week to
qualify." Mesten said. "That's our
last regular-season meet, so I'm
kind of nervous about it."

Mesten has already qualified for
nationals in the flat showing event,
and can qualify in jumping with her
showing next week.

No matter how she does, the UK
team will have made several strides
this season with here. first tourna"South Carolina's head coach
was really pleased." Race said. "She
said, 'You did such a good job planning this. Any time you want a job,
come down to South Carolina."

E-mail cjohnson@kykernel.com

NEWS BRIEFS

Spokeswoman improving after being hit by utility truck

hit by utility truck

A UK spokesperson badly injured after being hit while crossing South Limestone Street has been upgraded to fair condition and moved out of the intensive care unit.

Mary Margane Company

been upgraded to fair condition and moved out of the intensive care unit.

Mary Margaret Colliver, a longtime spokeswoman for UK, was struck by a UK Physical Plant Division utility truck. The accident occurred Tuesday night at approximately 7:45, and Colliver was taken to UK Chandler Medical Center and underwent emergency neurosurgery.

Witnesses at the scene said Colliver was wearing dark clothing and was reading as she crossed. Lexington Police said Colliver had the walk sign and the driver of the truck, UK employee James Haney, had the green light to make a left turn, but Colliver was outside the crosswalk. Police also said it was unlikely any charges would be filed.

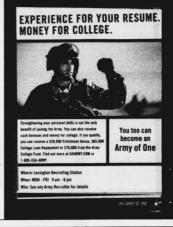
The University of Kentucky College of Social Work will sponsor an event titled "Make A Difference Discover Social Work" from 230 to 439 p.m. Wednesday, March 30, in the Student Center Small Ballroom.

The event, a Social Ward Appear.

Small Ballroom.

The event, a Social Work Career Day and Agency Fair, will highlight the variety of opportunities available to someone interested in a social work career.

Compiled from staff reports







Trustees Continued from page 1

at the moment."

Dembo advocated better counseling and tutoring services for students, and he said UK hasn't done well "treating students as unique individuals." One-one interactions between a professample of by growing che hamped by growing the process, he said.

"We all should have the opportunity to do that, but we haven't figured that out yet," he said. "Engaged stulty make the best combination, You can't have one without the other."

Both Kennedy and Dembo

be influential and make their voices heard in the university search committee for a new committee for a ne

You can't have one without the other."

Both Kennedy and Dembo said faculty members must

"Both are highly qualified and have a good knowledge of the issues," Fink said. "They both have a good feel for the pulse of the faculty. "We can't lose in this proposition."

E-mail asichko@kykernel.com

How to vote

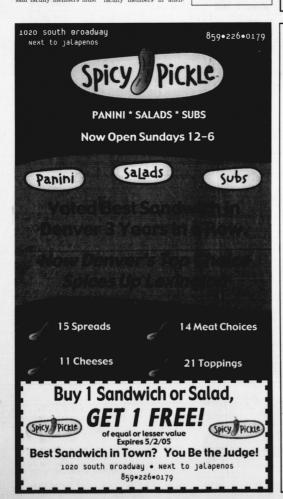
Voting begins today at 9 a.m. and ends Friday at 4 p.m. Voting will be conducted electronically. Faculty members must have their U-Connect ID name and password to vote.

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'Guess Who' downplays race



HOLLYWOOD — As a very young actor, Kevin Rodney Sullivan played a school-age extra in Sidney Politer's 1970 crime drama They Call Me Mister Tibbs!

It was Sullivan's first paying role as a film actor. The second of the second

And so Guess Who. a very loose interpretation of the original comedy directed by Stanley Kramer that won two Oscars, arrived in theaters Friday.

Instead of a white family meeting a black potential son-in-law, the new film has at its center a seemingly progressive black family (Bernie Mac plays the father) whose daughter Theres a (Zoe Saldana) is engaged to the white Simon (Ashton Kutcher).

to the white simon (Assinoir Assinoir Astronoir Autohan). A lot has changed in the wind since Guess Who's and the simon of the simon of

ance.

One thing, however, remains pretty much the same: When it comes to interracial romance, Hollywood remains as uncomfortable about black-and-white

with in-laws and less on race, according to the total and the law and the law

While 'Guess Who's Coming to Dinner' brought race relations to the forefront of the minds of moviegoers, Guess Who' director Kevin Rodney Sullivan said he doesn't see it as a 'white' or 'black' film.

Halle Berry and Billy Bob Thornton's Monster's Boll: Internation's Monster's Boll: Halle Berry and the recent release of In My Country, pairing Samuel L. Jackson with Juliette Binoche, all used interracial romanes as a flash point.

All of which suggests that Sullivan's film may be only slightly less topical than its predecessor.

Sullivan says that miser accouples, especially outside of large metropolitan cities, "still get looks, and more attention than they should.

All the same, the director says, Guess Who's Coming to Dinner needed more than a little updating: The plot wist that could carry an entire movie four decades ago might provide a hook for to-'Guess Who' director Kevin doesn't see it as a 'white'

day's audiences but could hardly sustain the total narrative.

"I'mean, how many times can you play the same joke?" says Sullivan, who as the executive producer of "Knightwatch" was one of sullivan says Kramer's in Sullivan says Kramer's original movie was a "message piece But the studio said to me they didn't want to make (just) a remake. And I felt there was a huge opportunity"

That opportunity translated into a comedy about race and love and parenting.

The challenges of succeeding in a mixed-race romance, in Sullivan retelling, trail the challenges in succeeding in a romance of any kind.

"Nothing is harder than falling in love. So race can only be second to that," the filmmaker said.

Around those themes, Sullivan peppered his movie with racist jokes (including a memorable gag about Tiger Woods) and a number of tongue-in-cheek song cues, including "Ebony & Ivory" and "Walk on the Wild Side."

Bernie Mac's Percy is a bank loan officer so

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SPORTS BRIEFS

Crex takes third at NCAA

MINNBAPOLIS — UK senior All-American Daniel Crux feel shy of his bid for the national championship in the 200 butterfly Saturday at the NCAA Swimming Championships, taking third place with a time of 1-33.97.

UK did, however, have its best showing in school history, with a 12th-place team finish.

Crux, who also finished third in the 2004 championship, entered the final tied for the lead with Mchigan Junior Davis Tarwater.

Tarwater captured the title with a pool-record time of 1-82.30.

Fellow UK senior Jerram Chudleigh took minth place in the preliminary round and placed leith in the consolation final with a time of 1-87.80.

ninth place in the jossimum place in the jossimum place if the consolation final with a time of 1:47.48.

The Cats placed fifth in the 400-freestyle relay earning their third first-team All-America relay selection in as many days. The relay squad of junior Daniel Farnham, seniors Tim Patrick and Clay Gasparovich and junior Steven Manley bested a school record set last month, with a time of 2:53.70.

Farnham rewrote his school record in the

100 freestyle, taking 13th place with a time of 43.67. Patrick placed 35th, and Gasparovich took 44th place. Freshman Kristian Outlinen took 33rd in the 230 breastsroke.

"The boys did a really good both is week-end," said Uk swimming coach Gary Conelly. They had some off swims, but they came back and did a great job. We thought we were going to end up tied for 12th place, but our performance in the relay at the end was beyond what we expected. These guys showed a lot of heart."

Bad breaks hurt gymnasts at SEC
DULUTH, Ga. — The UK gymnastics team
took seventh place at the Southeastern Confer-ence Gymnastics Championships at the Area
at Gwinnett Center in Duluth, Ga., on Satur-day.

at Gwinnert Center in Dutuli, Ga., Or Saturday,
The Cats got off to a bad start on the first
event of the evening. Junior Krystle Cook
sprained her ankle on the floor event and did
not return.

"It was very upsetting knowing that I
couldn't support the team the way that I wanted to, 'Cook said.
Defending SEC champion Georgia claimed
the SEC title with a score of 192.250. Louisiana
State finished second with a score of 196.975.

UK finished with a score of 196.975.

Don't take the WNIT lightly

Don't tell UK the Women's National Invitation Tournament is worthless.

The Cats (18-16) are deep in a postseason that they are despin a postseason that they would be a second-half against West Virginia (20-12). Southwest Missouri State takes on lowa in the other semifinal game.

How they got here and what they're doing with it is worth gold to UK. The Cats got to a national what they're doing with it is worth gold to UK. The Cats got to a national semifinal by using a phisosophy that will work in Cats got to a national what they redoing with it is worth gold to UK. The Cats got to a national semifinal by using a phisosophy that will work in UKs will Trun. Each time Uk (hipped away at what was a 14-point deficit in the second half against the Woulder Date of the Women and the Woulder Date of Women and the Women and the Woulder Date of Women and the Wowen and the Woulder Date of Women and the W















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Office of Student Activities, Leadership & Involvement.

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Monday 28th

Becoming A Master Student
Workshop, 500 AM, Gallen- W.T.
Young Library
 Wesley Foundation's Bible Study
 and FREE Dinner, 6:00 PM, Wesley
 Foundation, 500 Columbia Ave
 Poundation, 500 Columbia Ave
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 Research Columbia
 Poundation, 500 Columbia
 Poundation, 500 Columbia
 Visit Call Meeting, 7:30 PM,
 Student Centre, 7:30 PM,
 Student Centre, 7:30 PM,

way Dr VCLU Meeting, 7:30 PM, tr Center, Room 231 udo Club practice, 5:00 PM, il Gym Loft er & Praise, 9:00 PM, Chapel en the ADPI and Tri-Delt hor Rose Street and Columbia Presents "Shift" for Freshma M, CSF Building,corner of land and Columbia

AM, Rasdall Gallery
• Alpha Phi Omega Pledge/Actives
Meeting, 6:30 PM, 359 Student

Meeting, 6:30 PM, 359 Student Center • Reformed University Fellowship (RUP), 7:30 PM, Student Center Roi 357 • BINGO, 7:00 PM, Student Center Food Court

*Table Francaise, French convertation group, 300 PM, Student Centerle, Robon 23, Medicing 1, 200 PM, Student Centerle, Robon 23, Medicing 1, 200 PM, 510 PM, 510

AM, Rasdall Gallery

Central KY FCA Meeting, 8:00 PM, Upstairs in the Commons Market

"The Rock," 9:00 PM, Baptist Student Center on Columbia Ave.

Black Student Union General Meeting, 4:30 PM, Student Center Rm, 230

Sunday
• Ultimate Frisbee, 10:00 PM,

Confident Cats quiet Arkansas

Vitaka Jovanovic tried everything to stop the inevitable.

The Georgia sophomore tennis player took a bathroom break. She asked for an injury timeout. None of it worked.

There was no way to stall UK senior Ablibia Kalsarieva, the No. 6 singles player in the country.

"That's the only way she can beat me," Kalsarieva said. "I had the momentum, and she needed to break it. I told myself to be patient." Said UK head coach Mark Guilbeau: "Smart players play steady."

When the two played each other last fall, Jovanovic retired after the first set. After leading 4-3 in the first set, Kalsarieva waited for her moment while Jovanovic went on the offensive, making numerous gambles. After volleying the ball back and forth, taking five minutes in between points, Jovanovic began to crack.

A weak lob into the net here. leying the ball back and forth, taking five minutes in between points, Jovanovic began to crack.

A weak lob into the nethere.

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The chalk line there was never a mount with the second cha

Kalsarieva took control.
She responded to her opponent's errors by winning
the next 10 games in her 6-3, 60 win yesterday at the Hilary
Boone Tennis Complex.
No. 3 UK extended its winning streak to 11 matches—
all over ranked teams—in a
6-1 victory over No. 57
Arkansas.

6-1 Victory over No. 57
Arkansas.

"What we are trying to
dominate is what we can control, our skills," Guilbeau
said. "I think we did a pretty
good job of that."

good job of that."

UK (17:3, 6-0 Southeastern Conference) jumped out early by taking the doubles point.

Kalsarieva and sophomore Sarah Foster — the No. 6 doubles team in the antion — won 8-3. The No. 17 doubles team — UK sophomores Kim Coventry and Joelle Schwenk — won 8-2. And UK's Zmily Foster and Lara Maurer wol 8-4.

Coventry and Foster — and Foster — won 8-4.

Coventry and Foster each fell behind early in the second set after winning the first set. Guilbeau didn't worry a



SCOTT LOUTMER | STAF
UK sophomore Kim Coventry won both of her singles matches this
weekend. UK defeated LSU 7-0 Friday, and beat Arkansas 6-1 Sunday.

would rally to tie at 44 and win the set 64.

"I was taken out of my comfort zone," Foster said. "I wanted to put it together. I won the first set, so I Just went back to that."

The win was just another step in the right direction for Coventry, who was at the bottom of UK's singles list season. Recently she has elevated to the No. 2 singles position and is ranked No. 31 in the country.
"Sae has just been a huge

UK defeated No. 41
Louisiana State 7-0 Friday,
During the imining streak,
the Cats have had four 7-0
dwins three 6-1 wins and two 5-2
wins. And that's against
teams ranked as high as No.
17 in the country.
As UK junior Danielle
Petrisko and sophomore Lara
Maurar polished off singles
victories, there was talk from
the stands that "we are really
good."
At this point, no one

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Bat Cats collapse after rallying late

Bases loaded. Two out. It was the top of the ninth inning, and the Cats had the Georgia Bulldogs right where they wanted them. Holding on to a slim one-run lead, UK junior pitcher Adam Revelette induced a soft grounder from Bulldog center fielder Joey Side. Game over:

Not so fast.

The Cat's shortstop and third baseman both charged for the ball. By the time either of them had had the opportunity to take charge, the ball had already bounced off freshman shortstop Ryan Wilkes' glove.

Wilkes' glove.

The tying run had already scored, and the Bulldogs were well on their way to pulling off a miraculous ninth-iming raily to be the cast the cast state. But the cast state had been already to be the cast state better betted a fly ball to deep right center field that conter fielder Antone Delesus couldn't keep in his glove. The bases cleared, three runs crossed the plate, and Morris had just won the game with the second triple of his career.

Desnite the loss IIK head (needs below). Josh Morris, the next batter, belted a fly ball to deep right-center field that center fielder and to elegant in his glove. The bases cleared, three runs crossed the plate, and Morris had just won the game with the second triple of his career.

Despite the loss, UK head coach John Cohen was satisfied with his team's effort.

"Tm pleased with our kids; they really battled," Cohen said, "We're one pitch away from winning a ballgame, and we've got a little miscommunication in

the infield, and we don't catch a fly ball that our center fielder's caught 10,000 times in his life.

That's the way it works when things aren't going your way it's disappointing, but at the same time. I'm really pleased that our kids never gave in, they had great at-bats, and they did a great job."

The Cats broke out of a six game offensive rut, during which the team failed to put up more than five runs in a game. John Shelby led UK hitters on the day by going 5-for-6 with three RBJs, two runs scored and a stolen base.

"I'm seeing the ball pretty well right

scored and a stolen base.

"I'm seeing the ball pretty well right now." Shelby said. "I'm just trying to see the ball, hit the ball."

In the middle of the fifth, the Cats were down 90, but they clawed back with an impressive hitting display — sooring runs in each of their next four appearances at the plate to take a precarious 11-10 lead.

Freschwan left-hander Andrew Albers.

UK to climb back into the game.
"I kind of like coming in as a relieven," Tennyson said. I just like the pressure and the competition."
Tennyson wasn't completely discouraged by the team's late-inning meltdown.
"Any time that happens, it's always frustrating." Tennyson said. "But one good thing about it is we stayed positive throughout the whole game and never gave up."

Sunday's game rained out

UK's game against Georgia scheduled for Sunday at 1 p.m. was canceled be-cause of constant rainfall. No makeup date has been set.

Friday's game: Georgia 6, UK 2

Friday's Game: veorgia b, un £

The Bulldogs pounded out 15 hits in a 6-2 win over UK Friday night at Applebee's Park. The Bulldogs used a four-run fifth inning to take a 4-2 lead off UK's Scott Green.

E-mail rmabry@kykernel.com



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Cunningham best choice for SG chief

Student Government should, above all, represent and listen to all UK students.

That's why we endorse Tommy Cunningham for SG president.

In recent year, the students of the students with the students with the students with the way ear of experience in SG.

A Cunningham presidency would fulfill the promise offered by that amendment — bringing an outsider into SG to make it responsive to the entire student body.

With the 422-PREZ line — which students can call to leave suggestions for Cunningham and running mate Matt Neff — Cunningham has already shown his willingness to communicate with students directly. That quality is of high importance for the SG president, who also represents students — Cunningham has also said he will be outspoken about making sure all SG officials pull their weight.

"Heads will roll. If they (senators) don't get the job done, get out," Cunningham said

Student Government should, above all, represent and listen to all UK students.

That's why we endors formmy Cunningham for SO president.

In recent years, unresponsiveness and clustishness have go passed an amendment removing the rule that presidential candidates must have a year of experience in SG. A Cunningham presidency would fuillib the promise offered by that amendment—chringing an outsider into SG to make it responsive to the entire student body. With the 422-PREZ line — which students directly on students of the students can call to leave suggestions for Cunningham has already shown his willinghests to communicate with students directly that quality is of high importance for the SG president, who also represents students on UK's Board of Trustees.

Cunningham has also said he will be outspoken about making sure all SG officials have a responsibility to students directly and lose sight of their duties. In the summand that the students directly and control the students of the control of the students of the control of the special control of the students of the control of the students of the control of the con

Editorial Board

dates have done while in SG, however, experience is a moot point in this election.

Will Nash has been SG's communications director this year. But all three candidates — Nash included — said a lack of communication has been a problem or communication has been a senator for the past three months — roughly coinciding with the beginning of her presidential campaign. Moreover, her campaign staff has the sto the staff of Tim Robinson, the former SG president who pleaded guilty to charges of interfering with voter registrations of the president who pleaded guilty to charges of interfering with voter registrations. So although Cunningham doesn't have Nash or Ellingsworth's experience, he hasn't had their failings either.

Of the three, he seems the most likely to implement change in a body that desperately needs it.

That's why we believe Cunningham is

Of the through the state of the

Heroism at command, how Violently I hate all this, how despirable and ignoble war is; I would rather be torn to Shreds than be a part of so base an Action. It is My Conviction
that Killing Under the Clouk
of war is nothing but an
act of MUKDER." - Albert Einstein -

TAHA AL-JUMAILY, THE KENTUCKY KERNEL

WEEKIN REVIEW

The Teri Schievo frestorm
Perhaps no other recent story has grabbed headlines like
the Terri Schiavo case. Schiavo has been hospitalized, unable
to speak or feed herself since 1890 when she suffered heart
failure, which triggered brain damage.

Her husband, Michael Schiavo, says she wouldn't want to
east in such a state and has successful fought to get her feed
state that has been state and has successful fought to get her feed
his brother president Bush and Congress to give her legal protection.

tion.

Her parents, Bob and Mary Schindler, have fought to keep her alive, claiming she doesn't want to die. Complicating the

Her parents, Bob and Mary Schindler, have fought to keep her alive, claiming she doesn't want to die. Complicating the matter is the lack of clarity regarding Terri's own wishes. It appears that the Schindlers have now exhausted their legal options. Schiavo will likely die sometime this week. But the case has illuminated an important philosophical issue. Some say she is needlessly suffering and should die with dignity while others contend that all life has intrinsic value and such decisions shouldn't be based on utilitarian judgment. Hence follows the political issue: "Should the government or the individual's family make the call?"

It's reasonable to concede that both sides make strong points. Hopefully the issue will be a catalyst for a responsible debate.

UK men's baskethall team defeated Utah in the Sweet 16 round of the NCAA tournament in Austin 62-52. Although many analysts trumpeted the mastery of Utah center Andrew Bogut's game and predicted a UK loss, the Cats' big men caused him to miss eight of his first 10 shots, and he went four-off-11 from the free throw line. The victory elevated the Cats to a 60 all-time tournament record against the Utes.

But UK's NCAA Tournament hopes ended with a 94-88 loss to No. 5 seed Michigan State in double overtime last night.

Consensus of the consen

Wasting little time, President Lee Todd announced last Wednesday that UK's Dean of Agriculture Scott Smith will be tenterim provost while UK conducts a nationwide search to fill the position. Smith will work alongside outgoing Provost Mike Nietzel until the officially takes over May 15. Nietzel, which was named president of Southwest Missouri State University on March 4, will assume his duties in Springfield, Mo., at the beginning of July.

- Compiled by Opinions editor Andrew Martin

Want to fight media bias? Be a responsible consumer

As Dan Rather exits stage left, the question arises:
Will the "Lexington Herald-Liberal" be the next to go?
Why, only last Sunday the New York Times ran
Tont-page story, "Under Bush: a New
Age of Prepackaged News," and totally
Ignored — again — the corruption and
seon last susse scandais at the United Nations.
Wait, did I just hear on FOX News
that the Clintons actually created the
tsunami so Bill could rehabilitate his
image in time for Hillary's presidential
campaign? No, that was talk radio blaring in the background, and if I don't
hurry up here I'm going to miss my favorite program.
Gotcha, right? As you can tell, I've
been thinking a lot about bias in the
news media lately, and I've come to three conclusions:

• First, if you think the news media are
have try our an fight news media his.

• Second, precious few institutions make an honest
attempt to pursue truth despite the consequences, so we
should hug them — not whip them — when they are bad,
like the child who has serred because he's only human.

• Third, finding truth on which to act is a partnership, so resist the temptation to yell. "You're fired" like
The Donald at your newspaper, I'v or radio, and roll up
your sleeves. After all, it's your well-being that's at
stake.

I didn't arrive at these conclusions quickly or easily.

stake. Accept all, it's your well-being that's at I didn't arrive at these conclusions quickly or easily, and I have my freshmen students at the UK to thank for the first epiphany. Last semester my Discovery Seminar Program class helped to organize a Citizen Kentucky community forum on "Bashing Bias." The class came up with the elegant subtitle "Does the News Media Piss You Off."

Program class helped to organize a Citizen Kentucky community forum on "Bashing Bias." The class came up with the elegant subtitle "Does the News Media Piss You Off?"

Nearly 50 citizens, mostly calm, turned out to explore examples of news media bias (liberal, conservative, lack of diversity, "boys on the bus" opidical group think) and were asked to examine their own biases (age, gender, race, religion, political upbringing). They addressed forces that can warp the industry fratings insanity, offered ways to take action.

"Apply market forces: Turn off the bad and listen to "will breet), and they pondered ways to take action.

"Apply market forces: Turn off the bad and listen to "write books — add to the marketplace of ideas."

"Be a blogger: Add to the checks and balances — fight for accuracy!"

"Be a blogger: Add to the checks and balances — fight for accuracy!"

"Just when I thought it was safe, bad boy Dan Ratherends 24 years in the anchor chair, and I'm ignundated again with allegations and countercharges about bias in journalism.

I hashed back a couple of years to the Kentucky Book.

ACRS Insider Exposes How the Media Distort the News ACRS Insider Exposes How the Media Distort the News ACRS Insider Exposes How the Media Distort the News Mafia. When I asked Goldberg about the difference between working with Rather and Walter Cronkite, he replied that Cronkite was "the biggest lefty" you'd ever want to meet, but that Uncle Walter never showed it on the air.

It took only seconds for Cronkite to question the Vietnam War on the air, and President Lyndon Johnson saw, his political life flash before his eyes. It took only seconds for Cronkite to question the Vietnam War on the air, and President Lyndon Johnson saw, his political life flash before his eyes. It took only seconds for Cronkite to question the Vietnam War on the air, and President Lyndon Johnson saw, his political life flash before his eyes. It took only seconds for Cronkite to question the Vietnam War on the air, and the seyes of the main pulate f

Buck Ryan is executive director of the First Amendment Center at UK ail bucryan@pop.ukv.edu

LETTERTOTHEEDITOR

Congress didn't have authority to act in Terri Schiavo case

Let me begin by apologizing for adding to the endless number of articles already written on this topic in the past week. But I believe there is a greater issue at hand than life or death.

week. But I believe there is a greater issue at hand than life or death.

Does a legislature, state or federal, have the authority to overrule that of a state court? That is the great constitutional question at hand. I by no means claim to be a Constitutional scholar. Naturally, I cannot speak for Florida's constitution, or the legality of whatever measures Gov. Jeb Bush may exercise to keep Terri Schlavo alive. But in my studies of our Constitution, I have found no basis for such an intervention by Congress or any other federal body.

Getting beyond the endless banter about life and death, political and judicial activism, and religion, the constitutional questions this case provides are most important, with the life of a woman hanging in the balance. Those who support Congress's measure to prolong Schiavo's life cite Article III of the Constitution which supposedly gives them that right. However, in reading both Articles I and III of the Constitution (those dealing with Congress and the Supreme Court, respectively), I fall to find any language that provides such autority to Congress. If such language exists, I would ask that someone please enlighten me.

Regardless of my opinion on Terri Schiavo's physical survival, what I cannot question is the small but profound constitutional crisis and potential precedent-setting instance her case is becoming. A state court should, while practicing within the parameters of its constitution and that of the United States, feel uninibited and unafraid of federal Congressional meddling when ruling on affairs of that state. This fact is crucial and invaluable to the preservation of Constitutional values.

THOMAS PATTESON

Submissions

nn or letter to the editor to Opinio Send a guest column or letter to the editor to Opinions Editor Andrew Martin or Assistant Opinions Editor Ben Roberts. Please limit letters to 250 words or less. Be sure to include your full name, class and major with all submissions

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Todd Paul (left) and UK student Mitch Brane watch from Pazzo's Pizza Pub as UK trailed Michigan State near the end of regulation in last jinht's game





Paul, Brane, Snead and Weltman watch in frustration as the final seconds tick away and the Cats run in the NCAA Tournament ends.

UK fans cheer, pray as Final Four slips away

By Chris Johnson THE KENTUCKY KERNEL

with us," Joe Payne, an education jumior, said at Buffalo Wild Wings after Patrick Sparks' desperation 3-pointer at the end of regulation sent the game into its first overtime.

Off-campus sports bars were a popular place to watch UK's Ellte Eight showdown with Michigan State University yesterday. UK students packed Buffalo Wild Wings and the Zone on South Broadway, as well as Pazzo's on South Limestone. and with every made basket and lost ball, crowds cheered and groaned collectively. Most thought UK would advance to the Final Four but agreed that a loss last night still meant a success ful season. "They match up well state of the Sun and Sun

Landisman was rooting for an in-state rivalry to heat up the national scene. Use the control of the control of

good about the Cats'

good about the Cats chances. "UK's the better team." said Scott Michaels, a busi-ness management sopho-more. "They'll win. I'll defi-nitely go to St. Louis if they do, too."

Interly go to St. Douls I they
Lindsay Lewis, a dietetics junior, was also ready to
pack her bags.
"If someone gives me a
ride, I'll go," Lewis said.
Fans at all the establishments felt that the season
was a success regardless of
the outcome of last night's
game. strevan Morgan, a 1990 mechanical engineering graduate. "Last Friday night, it was packed. We must had 500 people in here," Morgan said. "Uth as a success regardless of the outcome of last night's game." "I think it is," Landisman said. "Chuck) Hayes deserves a championship, definitely a success." Misteada said. "But I want a championship, ment a tall the establishments felt that the season was a success regardless of the outcome of last night's game.

"I think it is," Landisman said. "Chuck) Hayes deserves a championship, though. I'll just feel sorry "Email cjohnson@kvkm---"

for the rest of the U.S. when (Joe) Crawford, (Randolph) Morris and (Ramel) Bradley come of age. No one will be able to stop them." His roommate, architec-ture sophomore Jason Mil-stead, shared the same senti-

ment.

"Any team to get this far is a success," Milstead said.

"But I want a championship,

"I'm pulling for a UK-UofL final, I'd love to go to St. Louis (for the Final Four)."

Mike Landisman MIKE LANDISMAN
third-year law student, on what
he hoped to see in the Final Four.
UK lost to Michigan State last night,
ending the Cats' NCAA Tournament run.
Louisville will play Illinois at 6:07 p.m.
Saturday night in the Final Four.

Sparks' late 3-pointer had the makings of a classic

AUSTIN, Texas — If the Cats would have won yesterday's Regional Finals thriller with Michigan State, Patrick Sparks's 3-pointer at the end of regulation might have the end of regulation might have greatest shost in UK history.

But, just as Sean Woods' running bank shot with two seconds left against Duke in 1992 was overshadowed moments later by Christian Laettner. Sparks' buzzer beater from the top of the key was lost in Michigan State's double-overtime victory.

trailing 73-72 and missed the front end of a one-and-one free throw in place of the injured Ramel Bradley. UK head coach Tubby Smith pulled him from the lineup with the Cats down three and 16 seconds left.

down three and is seconds left.

During that time out. Sparks
distanced himself from the huddle
and stared at disbellef at the scoreboard. Freshman guard Joe Crawford noticed his discouraged teammate, put his hand on Sparks'
shoulder and tried to cheer him up.

"I just told him. Man that's all
right. You're going to get another
chance, and when you get out there
you need to capitalize on it,"
Crawford said. "And he did."

After freshman guard Rajon

After freshman guard Rajon

Rondo struggled with the ball coming out of the timeout, Smith put his best long-range shooter back in the game.

his dest so, some and the game.

a 3-pointer once back on the game a 3-pointer once back on the game and the game a 3-pointer once back on the fore junior forward. Kelenna Azubuike got the rebound and missed a 3-pointer of his own. The ball then bounced off the rim directly to Sparks, who was standing at the top of the key. Sparks grabbed it, took a step and heaved it at the buzzer as Michigan State guard Kelvin Torbert flew into him.

Torbert said the possession felt

Torbert said the possession felt much longer than the 12.6 seconds it actually lasted.

"It was like an hour long," Tor-bert said. "They took a couple threes, it got batted around, every-body was slapping at it, and that-bounced around everywhere. It seemed like it hit every inch of the rim".

As the officials went to a court.

As the officials went to a court-side monitor to determine if Sparks' foot was on the line, players from both sides looked on and wait-

ed.
"There wasn't a lot of talking going on, and everybody was look-ing at the referees trying to see the outcome," Sparks said. "I don't know exactly how long it was, but it

seemed like a long time."

The delay lasted about seven minutes before the officials ruled the replay was inconclusive and went with the original call on the court — that the shot was a 3-point-

er.
And although there was contact between Sparks and Torbert on the shot, no foul was called, and the game went into the first overtime.
Torbert didn't question the no-call after the game, but he acknowledged that he did run into Sparks.
"There was a little hit of contact."

"There was a little bit of contact
— it was incidental, though," he
said with a wide grin.

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Department of Sociology and Social Services at California
State University, East Bay, Author of Ain't 1 Beauty Queen:
Black, Women, Beauty and the Politics of Race.

Thursday, March 31 - 10:00 a.m.
Anna J. Cooper Address - Student Center Room 206
I Know You See Me in the Video Video Vikens, Hib-Hop
Maaazine Centerfolds, Black Women, and Body Imase.
Seaker: Professor Guen Pouch, Associate Professor in the
Writing Program and the Department of Women s Studies at
Syracuse University. Author of Check It Wilhiel Werek It:
Black Womanhood, Hip-Hop Culture, and the Public Sphere.

Thursday, March 31 - 12:00 Noon
Mary McLeod Bethune Luncheon - Student Center Grand
Ballroom
Pluck and Guts: Re-naminis Our Daughters.
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Thursday, March 31 - 2:30 p.m.
Panel Discussion - Student Center Room 206
Black Women's Bodies on Public Display,
Moderator: Ms, Ann Grundy
Panelists: Ms, Kim Parker-Brown, Ms, Salda Grundy, Professor
Clarenda Phillips, and Professor Karen Tice
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Alin't Your Mamma Aunt Jeminal Maternal Obsessions and the
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Seeaker: Professor Kimberty Wallace-Sanders, Assistant
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Department of Women's Studies at Emory University, Author
of Skin Deep, Spirit Strone: The Black Female Body in
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events, except where noted, are free. For more information http://www.ukv.edu/AS/AASRP/black_womens_conference/





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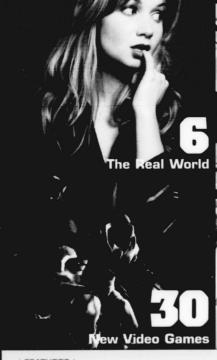


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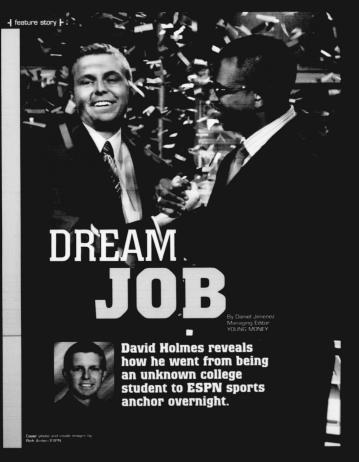


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Life is feeling like a pleasant dream for David Holmes right about now.



During an exclusive interview with YOUNG MONEY, Holmes spoke candidly about competing on "Dream Job," and how college students can land their own dream jobs.

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DO YOU HAVE ANY ADVICE FOR OTHER RECENT GRADS SEARCHING FOR THEIR OWN DREAM JOB 4 and the properties of the properties o

The third season of ESPN) "Dream Joh," debated Feb. 20, and features former NBA players competing for a studio analyst job. For more information, visit dreamjobsession3 com

"How Can I Save Money on Auto Insurance?"

Dear YOUNG MONEY,

My parents are making me pay for my own auto insurance this year. How can I save some money?

Ethan

Dear Ethan,

Paying for your own car insurance can seem daunting at first, especially if you're already feeling strapped for cash. It doesn't help that drivers under 25 typically pay the highest auto insurance rates of any demographic, with young males footing the largest bill. Fortunately, it is still possible for you to insure your car without going broke. Below are some suggestions on how to save money.

Do research

To find a good rate on auto insurance, you need to do your homework. Before you buy a new car, do research and compare prices. The same should be true when you buy auto insurance. Without looking at all your options, you could be spending hundreds more than you have to.

Look for discounts

When you research auto insurance companies, be sure to find out what types of discounts they offer. You may find that you're eligible for a number of discounts that could save you a lot of money.

Good Student Discount. In most cases, students are eligible if they're under 25 years of age, maintain a 3.0 ("B") grade-point average or better, and are enrolled full-time in high school, community college, or university.

Young Driver Safety Discount. In certain states, there are discounts available for teen drivers who have passed an accredited program. The National Safety Council (www.nsc.org) often has information about where you can take such courses and knows about state certified programs that offer courses for point reduction, auto insurance discounts, remedial driving, or retraining.

Anti-theft/Safety Features Discount. If you car is equipped with anti-theft features, such as alarm systems, protective steering column devices, and certain anti-theft recovery systems, it's likely your insurance rates will be reduced. The same is true if your car is equipped with safety features, such as automatic seat belts or air bags.

Raise your deductible

Another way to save on your insurance premium is to choose a higher deductible. You only pay the deductible if you need to make a claim, and the amount you save on your premium could more than cover the cost.

Avoid gaps in coverage

Be sure to purchase your new policy before your parents take you off their policy. Having a gap in your insurance coverage makes you look risky to insurance companies and can lead to higher rates.

Don't skimp

If you're toying with the idea of driving uninsured, think again. No one plans to have an accident, but if you do, car insurance will help relieve you of the financial and legal burdens you may face. Medical bills and auto repair or replacement costs add up very quickly, and in many cases can cost thousands of dollars.

Most states require that you carry a minimum level of auto insurance. However, most auto insurance companies advise you to invest in higher coverage levels because your state's minimum will not be sufficient in a serious accident.

Drive safely

Above all, practice safe driving. A clean driving record helps keep your auto insurance rates down and, more importantly, helps save lives!

Best Regards,

Jessica Guerin Esurance auto insurance www.esurance.com

College friendships should last forever. Student loans should not.

If you are managing repayment of multiple student loans after college, SunTrust can help make it easier. Now you can combine all your federal student loans into a single consolidation loan, with one low monthly payment.* You can choose from several SunTrust repayment options including an income-sensitive repayment plan and a two-year interest-only option. In addition, there are no credit checks, no origination or application fees and no prepayment penalties. To learn more, call a SunTrust Consolidation Loan Specialist today at 1-888-525-9422.



* Extending the repayment term will add to the total amount of interest paid over the terms of your loans.

** Borrowers must stay current for the term of the loan to keep rate reduction in effect.

SunTrust reserves the right to modify, continue, or discontinue borrower benefit programs at any time without notice. All loan

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ARE YOU READY FOR THE REAL WORLD?

By Marjorie Brody, MA, CSP, CMC and Pamela J. Holland

No, we're not talking about the MTV show. The real world we're referring to is the world of employment and career opportunities.

Survival in the real world requires knowing and doing the dozens of things that make the difference between being viewed as a peon and being considered sharp and savvy.

>>WORK LIFE IS NOT THE SAME AS COLLEGE LIFE

Rolling out of bed and throwing sweatpants on 10 minutes before your class starts may have been fine in college, but it won't fly at work.

On the job, your outfit should be business professional, unless you are specifically told otherwise. Also, make sure you're well groomed and that your shoes are clean/polished. When in doubt, ask the HR department or established co-workers for guidance.

One of the biggest problems for new hires relates to time commitments. Being late is never acceptable. It tells people that you value your time more than theirs. Being on time for work, meetings, appointments and with projects shows respect and professional maturity. If you're a chronically late person, consider setting your watch back 30 minutes, or getting one with an alarm to let you know about appointments.

>>AWARENESS OF COMMON COURTESY

In order to connect with customers, work efficiently with colleagues and ultimately succeed, it is essential to pay attention to some common courtesies. They make a difference in creating relationships and making positive impressions.

According to an article in Training and Development magazine, MJN Consulting conducted a survey of 500 office professionals and asked them to rank the top 10 common office discourtesies according to their aggravation level. They are:

- Not returning phone calls, voicemail, email or pages in a timely manner
- Using the last piece of paper in the printer or copier and not refilling paper trays
- Showing up late to meetings or answering cell phones during meetings
- 4) Making a mess of the microwave and not cleaning it up
- Setting the copy machine for special copy features and not changing it back
- 6) Cruising the office, visiting people instead of doing work
- Clogging the email system with long messages, jokes and downloads

- 8] Borrowing co-workers' office supplies and not returning them
- 9) Taking the last cup of coffee and not making more.
- 10] Playing the radio or CDs too loudly or constantly

To avoid discourtesies toward your coworkers, keep in mind the following basic manners:

Say "please," "thank you," "hello" and "good-bye." It	Open doors (regardless of gender).
sounds so easy, but many take this one for granted.	Look at people when talking.
Smile and look interested in	Compliment people.
others—and listen.	■ Write thank-you notes.
Respect others' time.	■ Do what you say you will do.

>>USE TECHNOLOGY APPROPRIATELY

CELL PHONES: Don't hold private conversations in public places, never disrupt the service you're performing or the meeting you're attending to take a call, and turn your phone off when conducting business with others.

PAGERS/BEEPERS: Put on vibrate and don't check private or confidential information in front of others.

EMAIL: Do a spell check before sending out, keep the length short and use a subject line.

FAX: Include a cover page that has the number of pages and your phone number.

SPEAKERPHONE: Don't use unless it's a conference call. People who don't pick up their phones are seen as arrogant.

VOICE MAIL: Keep your message short and change it regularly so people know when to reach you. When leaving a message, say your name and number slowly at the beginning and again at the end.

TELEPHONE: Put a smile on your face and nothing in your mouth. When scheduling an appointment, make sure you are very specific—double-check dates and times. ₩₩

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You can't go straight from college to retirement.

MonsterTRAK $^{\circ}$ will help you fill in those pesky middle years with a great career. It's the #1 online career site for students and alumni looking for jobs and internships. Search a wide range of job postings, get job hunting tips, check out employer information and more. So you can find the perfect job, and make some friends your own age. Register now. It's free and easy. Visit **monstertrak.com/students** today.





COLLEGE GRADS ARE

By Lauren Berger, University of Central Florida

Study shows recent grads are optimistic about their careers but many lack financial skills.

Do you know what your college peers really think about careers and money? If you're not sure, then don't feel bad.

Researchers everywhere are still trying hard to figure out how young adults in their early to mid-20s, The Millennium Generation, generally view themselves and their career aspirations. What do they want to achieve? What kind of salaries and financial goals do they have in mind for the future? What kind of responsibilities do they desire?

Northwestern Mutual Financial Network was at odds about what this new generation of college graduates, the "Millennials," would ultimately care about in terms of career goals. And so, with this notion in mind, the company created a unique series of student surveys called The Millennium Generation Studies. The goal of the surveys, conducted by researchers at Harris Interactive, was to help job recruiters know how to connect with college graduates better when interviewing them for financial representative positions within the company.

They started out in 1997 by interviewing more than 1,000 college freshmen from all around the country. The same students were then surveyed upon their graduation in 2001 to learn if their views on the workforce had changed.

"We wanted to know what makes this generation tick," says Erika Luckow, director of The Millennium Generation Studies. "We asked them what they are looking for in a lifestyle and in job training and development programs. We wanted to know what was important to them about the working world."

The same group was also surveyed just after the September 11th terrorist attacks to see what kind of impact the tragic episode had on their lives and career views. The next survey was done one year after their graduation. In 2004, the students were surveyed a final time, three years into their careers. At the same time another survey was conducted with the freshman class of 2004 to learn the differences between the two sets of students as well.

The millennium generation is estimated to be 70 million members strong, second largest to only the baby boomers. So, what do these "emerging leaders" care the most about?

"It's very simple what we have found," explains Luckow. "This generation is a 'we' generation, not a 'me' generation. This is an eager generation but also an anxious one. They are living in a world of conflict and they have experienced a lot, both nationally and globally. They are eager to move on with life in positive ways and they are determined to help out. They are a well balanced mixture of heart and mind."

When it comes to careers, Millennials are not overly concerned with earning a high salary. Three-fourths say how they spend their time is more important than how much money they make. "It is a return to the idealistic generation," comments Luckow.

The surveys revealed that Millennials are looking for jobs that allow them to make an impact on the world and that offer them a sense of job security. Half of them are budding entrepreneurs who want to be their own boss someday.

Unfortunately, the study also showed that there's a big gap between what is important to their financial security and what they know about financial vehicles and money management. More than half of respondents admit they have little knowledge about financial planning. Only 5% percent consider themselves very knowledgeable about money management and investing. And Millennium Generation women are even less confident than men about handling their finances.

The results of these surveys are frequently shared with business leaders, companies and college professors. That information has helped improve communication between the new generation of workers and the older generation of job recruiters. The research

findings also helped Northwestern Mutual to create better job training and career development programs for their employees.

There are approximately 400 recent college graduates that serve as financial representatives for Northwestern Mutual per year. Interested in looking into this career possibility? Check out were internship.nmfn.com. For more information on the Millennium Generation Surveys, please visit www.generationstudies.com.

TALKING 'BOUT MY MILLENNIUM GENERATION (Born 1979-2001)

- >>50%-want to own their own business someday.
- >>75 %-say how they spend their time is more important than how much money they make.
- >>50%-mention the need to grow up faster/lack of innocence as disadvantages.
- >>62%-believe the country is headed in the wrong direction.
- >>50%-of Class of 2004 plans to continue their education after graduating college.
- >>51%-admit they have little knowledge about financial planning.
- >>5%-consider themselves very knowledgeable about money management and investing.
- >>40%-have more than \$10,000 in student loans.
- >>20%-have credit cards with balances of at least \$5,000.

Source: Millennium Generation Studies, Northwestern Mutual Financial Network

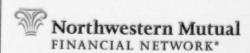


Like people? Want success? Become one of the interns who benefit from being with the Northwestern Mutual

Financial Network. Find out how. www.internship.nmfn.com

One of America's Top Ten Internships

- The Princeton Review, 2003



It's time for a Quiet Conversation."



As you step into your first post-grad work experience, there are a lot of things you need to know that your textbooks didn't teach you over the past four years.

Here is what you should be gleaning from your first adventure in the world of work.

YOUR FIRST JOB IS NOT YOUR DESTINY

Your first job in no way predicts where you will ultimately end up. Talk to anyone in midcareer, and you will be shocked where the career began. Your main task on your first job is to test your wings, learning how organizations work, how business gets done, and what makes people and organizations successful. Remember: Career (not job) changes are in your future as you learn, grow and change.

WATCH YOUR ATTITUDE

One of the biggest complaints about new college grads is that they often expect too much too soon and come across as thinking they know more than seasoned employees. Know that you will need to earn your stripes as well as the trust of colleagues and supervisors before being given more responsibility. Especially watch your attitude with support staff so as not to come across as arrogant or condescending.

LEARN ABOUT THE VARIOUS KINDS OF POWER AND INFLUENCE

Observe how the staff members interact with each other and how things get done. Who really calls the shots, compared with what the organizational chart says? Who seems to have

more power than might be indicated by his job title? Who is looked up to, admired and why? How are decisions made: top down, bottom up or a combination of the two?

FIGURE OUT THE ORGANIZATIONAL CULTURE

Pay attention to the behaviors and results valued in your organization. Also, find out what the company stands for. Ask what the organization's mission statement is and how it is different from the competition. Do you get a feeling of teamwork in operation? What are the written and unwritten rules? What kinds of people seem successful and why?

KNOW YOURSELF

Your first job is a chance for you to learn more about yourself, what you're good at, what you're not, and what work you prefer and enjoy. Pay attention to others' body language as they come in contact with you; this will help you understand how others respond to you. Observe the kinds of people who energize you and, alternatively, the types who drain you. Pay attention to the types of management styles that bring out the best in you.

BUILD SKILLS

Understand that the new work paradigm is that you, not the organization, are in charge of your career. Gone are the days when the organization took responsibility for moving you along from first job to retirement. Your task is to make a contribution to the company and develop skills you can take with you when the time comes to leave.

What are some good ways to build skills? Volunteer for interesting projects, and keep your eyes open for any professional-development opportunities both within and outside the organization. Keep a skills portfolio folder; and as you learn, develop or demonstrate a skill, write it down, and stick it in that file.

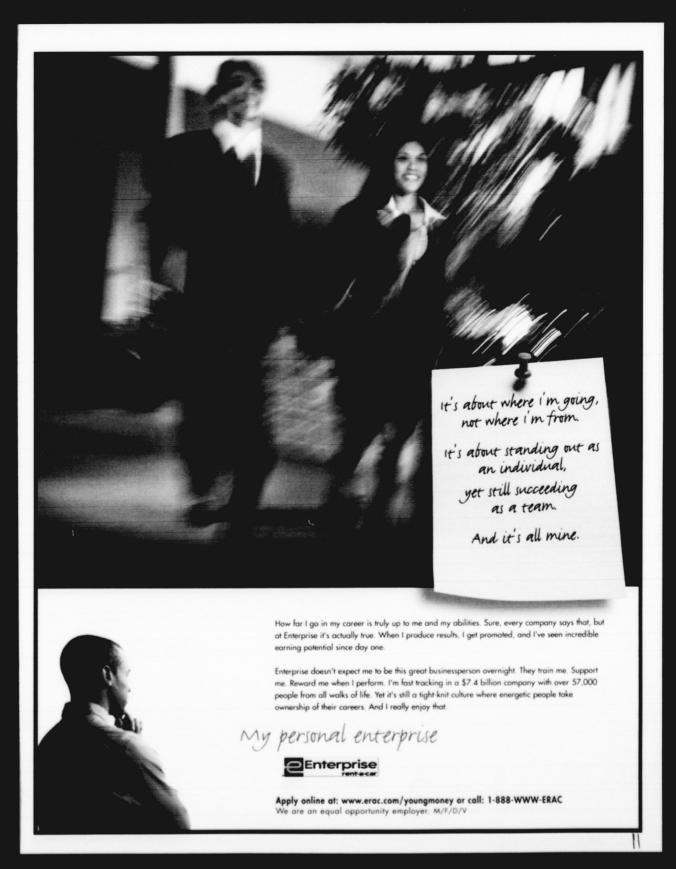
ASK FOR REGULAR FEEDBACK AND KEEP A COMPLIMENTS FILE

Even if it's not part of the protocol, ask for a three-month and/or a six-month evaluation. Stay on top of how well you are meeting expectations, and nip any problem areas in the bud. Always ask how you can improve your performance.

Put any compliments you receive, written or verbal, in a file, including any good work evaluations. You can use these comments for impact in both future cover letters and job interviews.

READ INTERNAL JOB POSTINGS

Internal job postings can be used as a way of understanding the breadth of work done in the organization and other positions that might interest you down the road, either there or at some other company. Pay particular attention to understanding the job requirements.





A group of award-winning student entrepreneurs share their true life success stories.

What do a hairstylist from Texas, a motocross racer from Oregon, and a fashion designer from Puerto Rico have in common? All launched successful businesses while still in college and earned recognition from the Global Student Entrepreneur Awards. Their first-person accounts and those of 11 other exceptional young entrepreneurs are contained in "Beyond the Lemonade Stand," a collection of narratives that attest to the ingenuity and integrity of young business owners.

Memorable success stories include Chiquita Miller-Nolan, who started the first multi-cultural, family-friendly hair salon in her Texas community, and Felix Poll, whose seamless underwear design made him the first Puerto Rican designer with an international product line.

Another highlight is the story of Eric Knopf, a motocross racer who was prompted by a friend's fatal sports injury to create a company that sells extreme sporting goods and attire with a Christian message. And also notable is Narcedalia Lozano Garza, who created La Paz Comienza con los Niños or "Peace Begins with Children Foundation," pairing students with orphaned children to teach music, art and science.

In the aftermath of Enron and the age of "The Apprentice," it is refreshing to read about students who succeed in business without succumbing to deceit, greed or sexploitation. Each chapter contains a different student's story of developing a product, building a client base, and more. Their challenges are diverse,

including battling ageism, dishonest competitors, and taking on too much responsibility at once. Some must sacrifice profits or fire friends for the long-term success of their company. But every student featured ultimately remains true to their company's mission and customers, as well as themselves.

They also offer advice to other budding business-owners. For instance, Knopf recommends "[finding] a mentor who will invest time in you." He also advises would-be self-starters to "become passionate about your dreams and visions... [and] think outside the box."

OTHER LESSONS HIGHLIGHTED IN BEYOND THE LEMONADE STAND INCLUDE:

- >Follow through on your promises to build customer loyalty and company credibility.
- ➤Go the extra mile by writing thank you notes and taking on additional work.
- ➤ Be FEATS (Friendly, Ethical, Ambitious, Time—Oriented, and Savvy).
- Do your research so that you know your industry, product, target audience, and competition inside and out. But if you don't know something, be honest and go find the answer!
- Don't cut corners—you'll regret it when you provide an imperfect product or even lose a customer.
- Keep accurate financial and legal records to avoid scrutiny from the IRS and the like

Though the young writers' advice sometimes errs on the side of sounding trite (how many times has someone told you to "think outside the box" or that "success is a journey"?), many of the phrases they use are repeated because they are true. If any student knows business, it is this student, whose "been there, done that and sold the t-shirt, too." Reading these truisms from a peer will probably make more of an impact than reading, say, Donald Trump's "The Way to the Top" (and it may also instill more realistic expectations).

On a more technical note, however, the entrepreneurs' photos and bios are printed in the center of the book, which forces the reader to flip back and forth every time he/she wants to read an author's bio. Why not just put them at the end of each chapter?



Also, most of the budding business people write in a simple, straight-forward, style (after all, this isn't Corporate Law 101), but some probably make better business-owners than writers. A few of the chapters are unfocused, as the authors list multiple business ventures, describe their products in vivid, technical detail, and recount every obstacle to their company's success. Ironic isn't it, when some admit that they should have delegated responsibility and focused their entrepreneurial energy on a few tasks, rather than trying to do it all? The same rule applies to writing.

Still, despite a few minor quibbles, the enthusiasm and ambition of these students shine through, serving as an inspiration and a reminder that, even during economic downtime, the entrepreneurial spirit flourishes.

STUDENTS & EARN FIGHT & PROFITS

By Stefanie Shaffer, University of Maryland

While most students view writing research papers as a tedious chore, four college entrepreneurs looked at the situation as a great business opportunity instead.

Beginning as a small investment to deter high school and college students from plagiarizing others' works, WorksCited4U.com has since morphed into a lucrative venture for its creators.

University of Maryland students Ben Solof and Steve Grella, University of Pennsylvania student Todd Rubin and New York University student Abhi Patel started the website in 2003 while attending high school together in Syosset, N.Y. While writing papers they had learned first-hand of the tedium that accompanied properly citing research materials and decided to create a site that would make the process quick and painless.

"A student will often decide it's worth it to risk a remote chance of punishment if it means cutting down the time spent on the paper significantly by 'stealing material' and not citing sources," Solof said. "Our site allows students to cut down on the time spent on the paper because it encourages them to cite sources in our user-friendly, pain-free method of automatic [Modern Language Association] citation."

PLAGIARISM PROBLEMS

Plagiarism is a rampant problem at high schools, colleges and universities across the country. Plagiarism.org, an anti-plagiarism resource, cites an Education Week survey in which 54 percent of students admitted to plagiarizing from the Internet.

While students may be expelled or failed for stealing another's words, the legal implications are even harsher. Fines for plagiarism can range from \$100 to \$50,000 and a year in jail, according to Turnitin.org, an online resource used to scour academic and professional works for plagiarized material.

After spending about \$500 to get the site running—which included fees for coding, domain purchase and payment for hosting—it only costs the students about \$725 a year to maintain the site, \$60 a month for a dedicated server and \$5 a year for the domain name.

The website's coding allows users to input information for more than 20 types of sources—such as works of music, books with multiple authors and maps—and automatically formats it into the proper style commonly used in bibliographies.



"Fines for plagiarism can range from \$100 to \$50,000 and a year in jail."

MAKING MONEY

In order to build revenue, the students teamed up with AdSense, an advertising program run by the Google search engine that places targeted ads on each page of a website for a small fee. The ads content relates to text featured on the page and every time a reader clicks an ad link, the site's owner gets paid.

Though they are unable to disclose exactly how much they make from AdSense, the group claims to bring in more than 15 times the amount they spend on site maintenance per year.

The site's creators hope eventually to include Chicago Manual of Style and American Psychological Association citation formats in order to reach a broader audience of professional writers and scholars. However, working together while geographically separated can be challenging for the four full-time university students.

"At the end of each week, we hold a conference call that lasts about an hour discussing issues with the site," Solof said.

Many libraries and schools have linked to the site, including states such as New York, Kansas and Indiana. The site includes coding for people interested in placing a link to WorksCited4U.com on their websites.

"Almost every day we get an e-mail from a school asking us if they can link up to us," Solof said.

The team recently launched a new website called Proofread4U.com, a paper-editing service, in order to capitalize on the high volume of traffic its other site generates and bring in additional revenue. The service costs between \$4 and \$6 per typed page, depending on the turnaround time and thoroughness of the editing. Each editor has a four-year degree from an accredited university and extensive editing experience, the website says.

"We pay the professional editors about \$2-\$4 a page. So we are making on average \$2 a page," Solof said. "We expect to start bringing in volume of around 1,000-2,000 pages a month. We hope to make an additional \$2,000-\$4,000 a month in the near future with the proofreading website." ECA



HOW TO

STOP IDENTITY THEFT

Internet pirates are trying to steal your personal financial information. Here's the good news: You have the power to stop them.

There's a new type of Internet piracy called "phishing." It's pronounced "fishing," and that's exactly what these thieves are doing: "fishing" for your personal financial information. What they want are account numbers, passwords, Social Security numbers, and other confidential information that they can use to loot your checking account or run up bills on your credit cards.

In the worst case, you could find yourself a victim of identity theft. With the sensitive information obtained from a successful phishing scam, these thieves can take out loans or obtain credit cards and even driver's licenses in your name. They can do damage to your financial history and personal reputation that can take years to unravel. But if you understand how phishing works and how to protect yourself, you can help stop this crime.

>> HERE'S HOW PHISHING WORKS

In a typical case, you'll receive an e-mail that appears to come from a reputable company that you recognize and do business with, such as your financial institution. In some cases, the e-mail may appear to come from a government agency, including one of the federal financial institution regulatory agencies.

The e-mail will probably warn you of a serious problem that requires your immediate attention. It may use phrases such as "Immediate attention required" or "Please contact us immediately about your account." The e-mail will then encourage you to click on a button to go to the institution's website.

In a phishing scam, you could be redirected to a phony website that may look exactly like the real thing. Sometimes, in fact, it may be the company's actual website. In those cases, a pop-up window will quickly appear for the purpose of harvesting your financial information.

In either case, you may be asked to update your account information or to provide information for verification purposes: your Social Security number, your account number, your password, or the information you use to verify your identity when speaking to a real financial institution, such as your mother's maiden name or your place of birth. If you provide the requested information, you may find yourself the victim of identity theft.

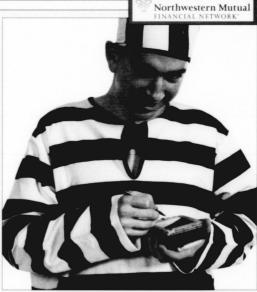
>> WHAT TO DO IF YOU FALL VICTIM

- Contact your financial institution immediately and alert it to the situation
- Contact one of the three major credit bureaus and discuss whether you need to place a fraud alert on your file, which will help prevent thieves from opening a new account in your name. Here is the contact information for each bureau's fraud division:

Equifax	800-525-6285
Experian	888-397-3742
TransUnion	800-680-7289

 Report all suspicious contacts to the Federal Trade Commission through the Internet at www.consumer.gov/idtheft, or by calling 1-877-IDTHEFT. (CL)

Source: U.S. Office of Comptroller of Currency



HOW TO PROTECT YOURSELF

1) NEVER provide your personal information in response to an unsolicited request, whether it is over the phone or over the Internet. E-mails and Internet pages created by phishers may look exactly like the real thing. They may even have a fake padlock icon that ordinarily is used to denote a secure site. If you did not initiate the communication, you should not provide any information.

2) ALWAYS contact the financial institution yourself if you believe the source may not be legitimate. You can find phone numbers and websites on the monthly statements you receive from your financial institution, or you can look the company up in a phone book or on the Internet. The key is that you should be the one to initiate the contact, using contact information that you have verified yourself.

3) NEVER provide your password over the phone or in response to an unsolicited Internet request. A financial institution would never ask you to verify your account information online. Thieves armed with this information and your account number can help themselves to your savings.

4) ALWAYS review account statements regularly to ensure all charges are correct. If your account statement is late in arriving, call your financial institution to find out why. If your financial institution offers electronic account access, periodically review activity online to catch suspicious activity.

SAVE



Virginia Tech

Is there really such thing as a "quick buck?" By following subtle tricks of the money trade, the easiest money is to be made—by learning how to keep it. Below is a compilation of the 11 simplest yet most overlooked ways to quickly salvage and sustain your bank balance in the midst of a collegiate atmosphere.

1) PLAY YOUR CARDS

IDs in your wallet might save you money if you know what to look for—student, military, and insurance IDs, AAA cards, or organization memberships are subject for certain discounts. Research benefits and ask businesses which are honored—especially with bookstores, travel/tourism, restaurants or retail chains. "Bonus" cards for grocery and drug stores also offer large savings worth checking out.

2) BE AN EMPLOYED CUSTOMER

Where do you purchase the most items? By working where you tend to buy (for example, match your seasonal employment with where you holiday shop most), you ensure your benefit from employee discounts for items you were bound to purchase.

3) COMPARISON SHOP ONLINE

The salescircular.com site lists weekly prices, promotions and rebates of electronics at stores near you—and saves you time, gasoline costs and hours of paging through newspaper ads.

4) TURN TALENTS INTO CASH

A student mass-emailed offers to modify Xboxes for a fee, working from his room. Whether you tutor differential equations, teach basic guitar or knit scarves, you can easily publicize what you have to offer with online networking.

5) SEEK OPPORTUNITIES

Submit a résumé to a temporary job agency as a back up in case of unemployment. Agencies may help you find day-long/short-term job opportunities to counter downtime with networking, experience and new companies (which will build your résumé as well.)

6) GO ALL OUT, NOT WITHOUT

Is there a way that a broader scope can take care of your needs as well as others with the same interests? Many university-implemented groups have designated money for productive student spending. Holiday room decorations were not in my budget, but instead of going without, I organized a decorating program for my dorm's residents. Our residence hall government funded the program, enabling us all to save on decorations and enjoy a larger result.

7) CLEAN OUT THE COUCH

Take random coins from piggy banks and catch-alls to change-converting machines like Coinstar (often found at food stores). These machines are an easy way to turn loose money into bills. Some banks honor rolled coins or have fee-free machines of their own.

8) SAVE AND THEN SPLURGE

While eating fast food 18 times might seem better than eating once at a fancy restaurant for the same cost, don't forget the risk of depreciating your earnings little by little with only mediocrity to show in the end. Save and splurge—at least once—in order to afford things like a great travel experience, college tuition, a nice business suit, or a seemingly unaffordable want. Sacrificing little luxuries (like movie rentals and frappachinos) for a few months in exchange for a worthy product proves college students CAN live luxuriously—just with an even trade.

9) DISCOVER A NEW STOCK TIP

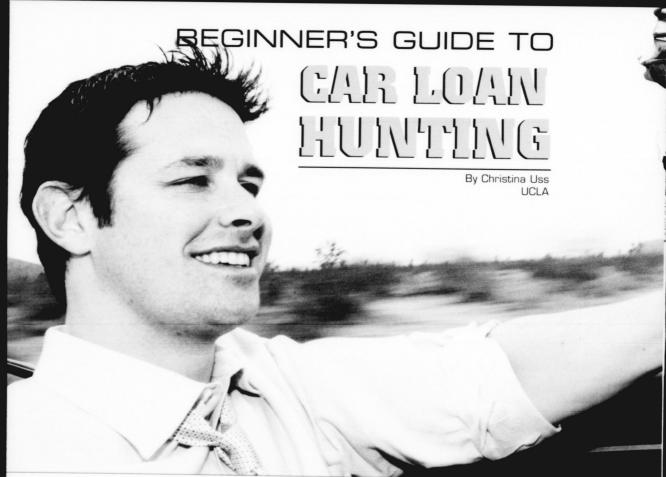
Buy large amounts at once when you know you'll want more. Order magazines through a subscription to avoid "off the rack" prices. Stock up "regulars" (i.e., printer paper, frozen waffles, laundry detergent) at bulk stores with better values. Purchase extras of items to spare refill trips.

10) BE PREPARED TO GIFT-GIVE

The need for impromptu gifts is inevitable–preparation will save you from overspending during empty-handed panic. For example, if you stocked 10 decorated ceramic plates, some matching ribbon, and cookie mix, you'd have quick hostess gifts or thank-you presents for 10 occasions ready to go. Generic gifts on sale work best. If you make good cookies or use ideal "formula gifts," new recipients won't complain about the repetition; they'll hope for it.

11) GET ON THE GO

Staying busy distracts us from feeling the need to spend. The more involved you are, the less likely you are to steer towards boredom expenses (snack foods, excess movie tickets, video game rentals, etc.) Active organizations like clubs, mentoring, business fraternities, or intramural sports allow less time to think about purchases needed for extra entertainment... and an active résumé may help you obtain a higher-paying job—another step towards financial stability that was seemingly effortless, too.



If you're in the market for a new car, you'll probably put in some serious research time to hunt down the best price.

But if you're planning to finance the car purchase, you've only done half your homework.

The average new-car loan runs over five years, according to a 2004 survey by Power Information Network. Younger buyers tend to opt for longer loan terms—up to seven years—so locking in the lowest-possible interest rate will make a big difference in how much you'll pay for those new wheels in the long run.

>>DEALER FINANCING

About half of vehicle buyers go straight to the dealer to arrange their financing. Kerry Rivera with Toyota Financial Services (TFS) points out that a big selling point here is one-stop shopping convenience.

"By going to the dealership for financing, the customer can take care of everything in one place...you pick out the car, visit the finance office, who in turn will shop your credit



around and find you a lender," says Rivera. Customers can also take advantage of the additional products offered at dealerships, such as extended warranties.

Some dealerships have also begun to offer online credit applications, which allow consumers to get a credit pre-approval certificate before going to the dealer. Scion Solutions, TFS' financing for Scion customers, even posts your pre-approval rate online.

"With Scion, there is no need to negotiate," says Rivera. "If you know your credit score, you can immediately know your rate, too. The dealer does not add on any participation points for putting together the deal. The process for Scion is something no one else is doing in the industry."

>>BANKS/CREDIT UNIONS

Banks and credit unions, another popular option for financing, have been offering preapproved car loans for years. Consumers who



obtain a loan from their bank before they get to the dealership will know exactly how much they are qualified to borrow and at what rate—this way, no high-pressure sales tactics can push them towards a car that they can't afford.

Tim Campbell, a teacher in Fort Collins, Colo is most comfortable applying for loans at his credit union, where he has financed three cars.

"I choose the credit union over the dealership because I like the conifort of having all of my banking in one place," he says, "My paycheck gets directly deposited and I can make all my payments online."

Campbell feels the credit union offers competitive rates for used cars, but admits he would check out dealership offers (sometime as low is 0%) if he were highing chock out.

ONLINE LENDERS

Online financial corporations such as Capital One of L. Loan, ite the newest option for air

Also, you can acquire a good bargaining chip by learning exactly what rate you ought to qualify for. First, get your credit score (cloan.com offersit free to first-time users), then go to the calculators at myfico.com to find out what rate you should be offered for a car loan. Armed with this information, you'll be able to negotiate more effectively for financing.

PARENT(S)

Finally, you might consider the old standby: asking the parents for a loan. You could pay very little interest, plus moin and dad can make a few dollars while helping you out. Sounds like a win-win situation, right? However, Susan Newman, Ph D., social psychologist and author of "Nobody's Baby. Now: Reinventing Your Adult Relationship with Your Mother and Father," advises cautio

"You'll want to weigh what strings could be attached." she says. You'll know that from past history with them. Every time they've given you a large gift, did it mean you had to show up religiously on Sunday night for dinner? Did they remind you every time they say you what a huge favor they had done for you?"

But Dr. Newman believes asking for a loan

Before you sign your name on that next car loan's dotted line, make sure you've done your homework and checked out all your financing options. The more you know, the better interest rate you're likely to get.

HELPFUL INFORMATION

- 1) For the basics, read "Understanding Vehicle Financing," a brochure from The American Financial Services Association Education Foundation, available online at afsaef.org/images/vehicle-financing.pdf.
- 2) Toyota Financial Services' websites offer online credit applications at Toyotafinancial.com and Scion.com/possess.
- 3) Learn your credit score at Eloan.com and your credit qualifications at Myfico.com. Then go to bankrate.com for average car loan rates across the country and the best rates in your area.
- 4) For more detailed pointers on the entire process of buying a car, check out "The Insider's Guide to Buying a New or Used Car" by Burke and Stephanie Leon, or "Strategies for Smart Car Buyers" presented by car authority Edmunds.com.

The Home Page_

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Q: What is your financial resolution for 2005?

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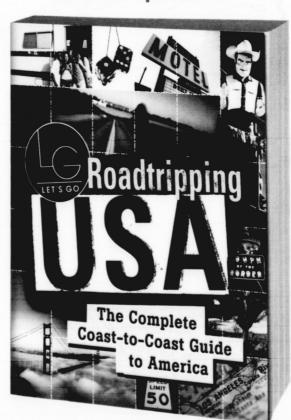
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UNDERSTANDING



RISKO

By Douglas Gerlach, ShareBuilder contributing writer



A major risk you face, as an investor, is that what you buy will perform worse than you expect.

Every investment in the known universe carries such risk (rising inflation can eat even the gold bars in the bank vault). You can't judge how bad the risk is, in a particular case, without considering both probability and scale.

Consider a \$1,000 investment that you believe will grow steadily over the coming decade. A 10 percent risk that its value will instead decline by 50 percent will be, for many people, far more serious than a 50 percent risk that its value will decline by 10 percent.

This is because risk isn't a statistical abstraction—what should be counted as a bad risk depends on your circumstances. Let's put it more graphically. Suppose I'm a bored billionaire, and I offer you a bet. I'll toss a fair coin once, and I'll pay you \$10 million if it comes up "heads" and you only have to pay me \$1 million if it comes up "tails." Mathematically, it's a no-brainer—I'm virtually giving money away. But in reality you'd have to be very wealthy, too, before this bet made sense.

Why? Because, for us non-billionaires, an even chance of getting rich isn't worth an even chance of being financially ruined.

Some investments have a value that fluctuates a lot. These are said to be more volatile, and (at least in the short run) more risky. Investments with more stable returns, or some insurance or guarantee behind them,

are considered less risky. Investors commonly use asset allocation and diversification to reduce volatility and, thus the overall risk of their investment portfolio.

>>RISK VS. VOLATILITY

But notice that "riskiness" and "volatility" aren't necessarily the same thing. Sure, highly volatile investments are risky, but that's because they may fail, and their failure may prevent you from meeting your financial goals. Notice this:Very low volatility investments, which fail to make significant returns relative to inflation, are also "risky" if they too prevent you from reaching key goals. In investing, being too conservative is also a strategy with risk attached.

So you need to risk some to make some. But you also have to consider your "volatility tolerance"—your financial (and psychological) ability to ride out market swings without sudden "panic" selling. People who are naturally conservative or risk-averse don't sleep well at night when the principal value of their investment, and possibly any growth they have obtained, seems to be evaporating.

On the other hand, people with an aggressive investment attitude, who can ride out market downturns without panic, often put at least some of their money in more volatile investments. These can fluctuate wildly in the short-term, but they may offer superior inflation protection and long-term wealth-building prospects.

Which attitude you can afford to take depends crucially on your reserves. On "Black Monday" (October 9, 1987), the Dow lost over 500 points, almost a quarter of its value, in a single day. In conditions such as that, it was a lot easier to have steel nerves if you had a sensible reserve of cash, certificates of deposit, and other non-volatile savings to tide you over. Indeed, facing such a situation with all your assets in stock, and no cash in hand to buy next week's groceries, isn't investing—it's desperado gambling.

>>THE BEST WAY TO REDUCE RISK

The best risk-reduction tool is knowledge. Never invest in something you don't understand. Always consider how an investment fits into your long-term goals. Always try to calculate, at least roughly, both the best that is likely to happen with a given investment and the worst—and take an honest look at how you feel about those prospects. Even a very good investment performance takes few people into the Rolls Royce showroom.

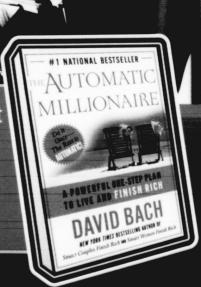
On the other hand, even relatively bad performance should not force you into auctioning your furniture on eBay. Risk can't be eliminated, but it can be understood, respected and managed.

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Stock Spotlight:

STOCKS THAT ROCK

By Michael R. Abramowitz

Does your portfolio play beautiful music for you?

Or is it more like the blues? The music industry brings in millions of dollars every year, but that doesn't necessarily make it an investment worth singing about.

The industry is highly reliant on the economy thriving and on sales from a public that is changing the way it listens to and

Price: \$8.90

Snapshot: The British-owned music recording and publishing company has more than 1,000 artists in its stable, including bestsellers Eminem, Usher and Norah Jones, as well as superstars such as Janet Jackson and Paul McCartney.

Pros:

- Powerhouse stable of recording artists that dominates sales in the music industry.
- Potentially undervalued as EMI trades for just 13 times earnings projected earnings and one times sales.
- Should get a nice boost in sales following February's Grammy Awards, thanks to a laundry list of EMI artists with nominations.

Cons:

- Company is very much like a retail stock, with much of its sales and big releases coming during the holiday season
- A chart-busting amount of debt on the books—to the tune of \$2.1 billion, as compared to just \$287 million in cash on hand.
- Since EMI is based in London, only one analyst covers the stock, leaving future earnings growth a bigger question mark than most stocks.

buys music. Investments in this industry can truly be just like a newly released song—hit or miss.

Let's take a look at some related industry stocks and see if they can play a pleasant tune for young investors.

Sirius Satellite Radio Inc. (SIRI)

Price: \$5.92

Snapshot: The future home of The Howard Stern Show in 2006 aims to bring satellite broadcasts of radio stations to every car on the block.

Pros

- Recently inked a deal for factory installation by Ford in 21 vehicle lines by this summer.
- Partnering with Microsoft to provide a video service that will offer children's programming along with its satellite radio format
- Sirius saw a nearly four-fold jump in subscribers during the past year alone from 261,000 to more than 1.1 million.
 This number could rise significantly higher in the next year, as media mogul Mel Karmazin takes over as CEO.

Cons:

- Despite the jump in subscriptions, Sirius still trails rival XM Satellite Radio by more than 2.1 million paying customers.
- The stock is not cheap despite its low price, as it trades for a dizzying 203 times sales and a lofty eight times book value.
- Company is expected to report a loss of 52 cents per share for 2004, with projections of a 47 cent per share loss for 2005. The big question is how long can Sirius sustain these kinds of losses before the market catches up with it?

Clear Channel Comm. Inc. (CCU)

Price: \$33.34

Snapshot: The dominant player in the radio market, Clear Channel Communications owns 1,182 radio stations nationwide, but the company is also a player in the outdoor advertising industry.

Pros:

- Earnings are projected to jump 19% in the next fiscal year to \$1.56 per share.
- Clear Channel clearly brings in the dough, with estimated 2004 revenues of \$9.46 billion and estimates to grow sales to \$9.7 billion for 2005.
- Shares are trading near a 52-week low, which might make it an attractive investment to new buyers.

Cons:

- Even with it shares trading near a year low, Clear Channel's stock is still trading at 23 times earnings, not exactly cheap.
- Despite the fact that the company earned a hefty \$818 million in the past year, the radio advertising industry remains in the doldrums.
- The concert-going industry—an important business for Clear Channel—just experienced a dismal year for ticket sales.
 Things were so bad that last summer, Clear Channel was forced to slash ticket prices for a number of its shows.
- * Price quotes are from March 3, 2005.

Michael Abramowitz is a freelance writer based in Florida. To avoid any conflict of interest, he does not currently own shares of any of the companies analyzed above.

>> REAL ESTATE 101 By Camille Renshaw Editor of The SRE. com

Think real estate investing is just for old married couples featured in TV infomercials? Wrong!

I was about 30 when I bought my first piece of property. It was a two-bedroom house in a quickly appreciating neighborhood in Orlando. It was the cheapest good quality house in the area, and I netted \$30,000 by flipping (reselling) it eight months later.

I wish I had started investing sooner. The only reason I didn't invest was because I didn't understand the process. Now, I buy two more homes every time I sell one.

Here are the basic steps for investing in real estate:

DETERMINE YOUR STRATEGY EARLY: FLIP, RENOVATION, OR LONG-TERM RENTAL

Do you want to hunt for something undervalued, hold it, and then flip it in the coming months? Are you a skilled carpenter, or do you know what's involved in a renovation? Are you willing to deal with a renter? If so, the renter will pay your mortgage and give you some immediate profit.

INTERVIEW REALTORS

Don't waste everyone's time looking at property with a realtor until you know you're with someone who is investment-focused. Most realtors will not be able to tell you the basic numbers you'll need on a property. A good place to research these is TheSRE.com, the real estate investor networking community.

INTERVIEW MORTGAGE BROKERS

Once you find a realtor, ask for three broker recommendations and check out what your local bank or credit union offers. You'll want to know what each offers in terms of interest rates and closing costs. Bring a copy of your three credit reports to your meetings, along with a sample property (in the same price range), so they can run hard numbers.

PUT CONTRACTS ON THE CHEAPEST HOUSE IN THE BEST NEIGHBORHOOD

These contracts will put you in control of that market. For example, let's say the cheapest two-bedroom house in the best neighborhood in Nashville costs \$100,000 and the next cheapest, comparable home goes for \$140,000. You can buy the home at \$100,000 and raise your price to \$130,000 the next day and still make a profit.

CONTRACT TO CLOSE

You'll sign a contract, show the seller a prequalification letter from your lender, and get your home and termite inspections. Next, your lender will do an appraisal of the home. If you want to renovate the house, a Purchase and Renovate loan may appeal to you—this wraps the cost of construction up in the loan so you have few out-of-pocket costs—and this may require an estimate from a general contractor and plans from an architect. Once your lender approves the loan, you will close on the house. In general, this process takes about 30 days.

EXECUTE YOUR INVESTMENT STRATEGY

- FLIP: Just sit and wait until the market allows you to sell at your target price. You don't even need to turn on the utilities until you go to resell it.
- RENOVATE: In general, your lender doesn't care if you use the general contractor who provided them with an

estimate, so make sure you're working with a solid crew who will get the project completed on time. You can burn up a lot of money if they're inattentive to your house. Once the project is done, determine how much property in the neighborhood is selling per square foot, and you'll know your new sales price.

■ RENTAL: Go to your local hardware store and buy a sign that reads, "For Rent." Include your cell phone number on the sign. Drive around the neighborhood and determine what the average rent is for the number of bedrooms you have (renters care more about bedrooms than square footage). Then ask your lawyer for a lease agreement, or just find one through a link at TheSRE.com. Finally, draw up a basic application for potential renters and have them fill it out.

These are just the basics, but they demonstrate that the buying and selling process isn't too tough. Keep in mind that if you have good credit, you may be able to get loans of up to 100% of the home cost. Also, typical closing costs are about 3% of the sales price, and this can either be paid for by the seller or wrapped into the loan.

Don't wait as long as I did to try real estate investing. If you've got the right motivation and resources, then it may just be the best investment you ever make. [L]

Camille Renshaw is editor of TheSRE.com (Serious Real Estate), which publishes real estate investment tools, news and strategy each day. The online community connects investors with lenders, investor-focused realters, and ofther professionals nationaride.

entertainment

Discover what makes Emerson University's WERS the most popular college radio station in the country.



On Thursday nights technically, Friday mornings at 4 a.m., when most college students are studying, socializing or perhaps even sleeping, Alex Black is spinning discs in a studio in downtown Boston.

Black, a sophomore media studies major at Emerson College, is one of the hosts of "Uncommon Rotation," the overnight show at Emerson's WERS 88.9 FM. WERS was recently named the top college radio station in the country by The Princeton Review for the fourth year in a row.

"I enjoy it," Black says of his odd hours. "It's really fun. The people who call in at that time are really strange. The truckers are the most normal ones."

Founded in 1949 by Emerson professor Charles Dudley, WERS began by broadcasting for six hours a day at 100 watts. Today, the student-run station broadcasts to five New England states, 24 hours a day, at 4,000 watts. The station also boasts a listenership of 3.5 million people.

"Most college radio stations don't reach much of an audience," says Mike Weed, a junior audio/radio major who deejays the overnight shift on Tuesday nights/Wednesday mornings. "Working at WERS gives you a look at the real world of radio."

WERS offers students at Emerson an opportunity to gain hands-on experience in all areas of the radio industry, from behind-the-scenes marketing and public relations to on-air broadcasting.

"[Working at WERS] prepares you for a career in the radio business later in life," says Andrea Dempsey, director of public relations for WERS and a junior marketing communications major at Emerson. Rachel Paiste, a junior audio/radio major and program director for WERS, agrees.

"I think it's one of the few places you can go and test out being a deejay," she says. "It's an invaluable education for the students, especially being in a big market like Boston."



Dempsey estimates that there are currently over 100 students involved with WERS in some capacity. All hope that their experience with the station will eventually lead to a successful caper.

"Working at the station, you see first-hand how everything comes together and is run," says Black. "It's also nice to have some control and be able to have a say in what is played,"

"At most institutions, the radio station is just an extra-curricular activity... at Emerson, radio is a varsity sport," adds Jack Casey, station manager at WERS.

"Working at WERS gives you a look at the real world of radio."

Mike Weed, radio DJ

The average starting salary for students who graduate with a degree in radio or broadcasting varies from market to market and job to job. According to a study conducted by New Jersey's William Paterson University, the average initial offer for a telecommunications/broadcasting major, a likely candidate for a position as an on-air deejay, is \$17,500.

However, for students who are interested in the management end of radio, chances are that their first job will be more lucrative, while still depending on the market. According to monster.com, the median starting salary for a Media Program Director in the United States is \$54,920; and \$37,356 for a Broadcast Technician.

Dempsey believes that the station's success is due in large part to its unique format. At any given moment, listeners who tune in to WERS via 88.9 FM or streaming online at wers.org will hear one of the 21 different programs the frequency has to offer.

Among the shows are "Jazz Oasis" (weekdays from 10 a.m. to 2 p.m.), featuring jazz pioneers; "The Left End" (weekends from 8 p.m. to 11 p.m.), which plays underground rock; and "Standing Room Only" (Saturdays from 10 a.m. to 2 p.m.), which gives listeners a diverse array of Broadway show tunes. "Uncommon Rotation," the overnight show that broadcasts nightly, allows the deejays to pick their favorite songs from the station's other shows, in a quasi "Best of" format.

"[The station] has such dynamic programming," Dempsey explains. "Every show is different, so it's not like every other radio station where you have the same songs all day.

According to Paiste, it is this consistent diversity that has enabled WERS to attract fans and sustain them over the years.

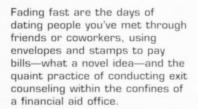
"Our programs have been on for 20, 25 years, so the listeners can rely on them, which is important in radio," she says.

It is often said that employers are beginning to pay less attention to grades and test scores, and to focus more on concrete experience. For students at Emerson College, a stint at WERS 88.9 FM is a step in the right direction.

Graduating SOON?

What borrowers need to know about graduate exit interviews.

By Casey N. Jennings



In today's world, with technological discoveries and advances 'round every corner, these ancient and obsolete practices of daily life 10 years ago are quickly disappearing. They are being replaced by dating websites, the ubiquitous presence of online billing alternatives and, finally, Web services for college students, such as Mapping-Your-Future.org.

Over the years, graduation has become synonymous with exit counseling...or has it?

WHAT IS EXIT COUNSELING?

Under federal dictate, all accredited higher education institutions must provide exit counseling to every Stafford loan borrower either in person, by audiovisual presentation, or by interactive electronic means. Schools are further required to deliver exit counseling to students prior to graduating, or once a student has dropped below at least half-time enrollment.

Exit counseling is a timely requirement, as loan repayment begins six months after dropping below at least half-time enrollment or six months after the last attended class.

Counseling sessions vary from institution to institution, as individual schools require different information. However, all the counseling sessions possess some common threads.

For instance, the federal government insists that exit counselors inform you of the following information:



- Your repayment options including loan consolidation
- Conditions under which you may defer or forbear repayment or obtain a full or partial discharge of a loan
- Availability of the Student Loan
 Ombudsman's office—the federal office designated to resolve disputes and other issues with federal student loans
- Availability of your loan information in the Nat'l Student Loan Data System (NSLDS)

This information is of supreme importance for any students possessing college loans, as they are wholly accountable for his or her outstanding student loan debt. Considering that, the average student loan debt possessed by a recent four-year college graduate is approximately \$21,900, statements requiring a \$210 minimum monthly payment can come as a starting shock for many.

Until this point in one's collegiate career, student loans are commonly perceived as intangible transfers of money that subsequently get placed on the back burner until lending agencies hauntingly return to collect. In theory, exit counseling is designed to inform students of their financial obligations, repayment options and other services available to them in order to prevent potential confusion. Evident by the 1990 peak in student loan default rates, which reached 22.4%, it can be determined that, in the past, exit counseling had been poorly conducted.

THE SOLUTION...

A more interactive exit counseling session must be implemented, requiring that students do more than just stare blankly and nod excessively at the exit counselor, pretending to understand and signing on the dotted line, thereby certifying their pseudo comprehension.

Established in 1996, Mapping Your Future (MYF) is a viable alternative to traditional exit

counseling. MYF is a non-profit organization, wholly sponsored by all U.S. federal student loan guarantee agencies, that offers free, Webbased college, financial aid, career, and financial literacy information and services.

>> WHY COMPLETE YOUR EXIT COUNSELING ONLINE?

"With online student counseling, students have the convenience of fulfilling their entrance and exit interview requirements anytime, anywhere," says Carianne Behr, MYF project/team coordinator. "They don't have to schedule a meeting at their school or even go on campus."

MYFs online exit counseling may take up to 25 minutes to complete, but requires that student borrowers read through all mandatory information and then answer one or two questions correctly before proceeding to the next step. This provides verifiable interaction and comprehension—absent in exit counseling of yesteryear—thereby producing more educated and fully informed borrowers.

Upon concluding an exit counseling session, the borrower is provided with a confirmation number that is electronically forwarded to the borrower's school. The efficiency and ease of this process, however, are twofold.

Today, 2,175 schools participate in MYF's free program. Since inception, MYF has issued nearly 4 million confirmations. In effect, MYF has not only saved the schools nearly \$15 million by reducing staff time and operating expenses, but according to Behr, "...now school staff [members] are able to spend more time with students needing individualized assistance." [TL]

Casey N. Jennings is a communications specialist for American Collegiate Financial Services (ACFS). For more information on student loan consolidation, contact ACFS at (866) 291-0852 or visit ACFS online at wew OneStudentLoan.com.

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XBOX

UNREAL CHAMPIONSHIP 2: THE LIANDRI CONFLICT

Unreal Championship 2 will be the latest installment of Epic's multiplayer first-person shooter game. Get your buddies together and compete against each other. If you don't have any friends, then find opponents via Xbox Live or just play against the computer. Run, double-jump and strafe while firing rockets and throwing grenades in order to frag opponents over breathtaking landscapes.

Besides introducing new game modes, Unreal Championship 2 has its own retro tricks up its sleeve. The electron-endowed Raiden, from Midway's legendary arcade fighter, Mortal Kombat, will be one of the selectable stars of the show. As Raiden, you can enjoy wild acrobatics, lightening effects, and the ole "shocker" fatality.



Considering that this story is completely different than previous installments, and fixed cameras have been replaced with a dynamic over-the-shoulder view, can this game really be part of the Resident Evil family? After your first jump from terror, you'll be answering, "Oh, yeah!"

Resident Evil 4 still emphasizes aura, suspense, and surprise, but it also throws in a ton of action. One look at the graphics and one note from the music will tell you that this game will be the survival-horror game to haunt you in 2005.



>>BEST



PLAYSTATION 2

GRAN TURISMO 4

I love to drive, and I love driving games. Let me clarify...one of my hobbies is amateur club racing with real cars on real tracks, so I am very particular about my driving games.

The highly anticipated Gran Turismo 4 promises improved physics, tighter graphics, more than 50 tracks in 15 locations, over 700 cars from 80 manufacturers, and a new way to race. The new "B-spec" mode lets you act as the race team manager, instead of the driver himself.

While the computer handles the mechanics of driving a car, you'll command how risky to drive, when to attempt a pass, when to pit, etc. For those that enjoy racing strategy, but find racing simulations daunting with frustrating control, B-spec mode may be your key to winning trophies.

XBOX

ODDWORLD: STRANGER'S WRATH

It ain't easy describing any of the Oddworld releases, and this one may take the cake for originality. Unlike most games, Stranger's Wrath actually has two primary cameras. Third-person mode lends itself well to platforming sequences when panorama eases environmental interaction.

When bullets start flying, however, playing like a first-person-shooter gets the job done. Adding gunfights to traditional Oddworld-style problem solving varies your venture. But, with Oddworld's typical humor and morality, our hero hates guns. Instead, this bounty hunter shoots whacky animal projectiles, like trash-talking chippunks that anger enemies to lure and distract them.



GAMECUBE

DONKEY KONG JUNGLE BEAT

In this game, you'll make a gorilla run and jump his way through levels by playing the bongos and clapping your hands. The bongo controller, same as from Donkey Konga, includes two drums (left and right), a start button, and a microphone to detect when you clap your hands.

Pound the right drum to go right, the left one booms your monkey left, hit both skins to jump, and clap to interact with the environment. The object will be to grab bananas and beat bad guys silly. Dynamic camera work will automatically zoom out for platform hopping, yet get in close for fist fights.

VIDEO

>>Although video game consoles and personal computers only first pervaded homes during the early eighties, I am convinced that we are reliving that decade. Transformers are back. Care Bears are back. Schwarzenegger never left. Actually he only got stronger, as evidenced by Conan the Barbarian ruling "Califonya."

There are so many games in development that it's pretty tough cutting down the list, so I try to emphasize ones with unique twists. Also, in honor of ColecoVision (1982) and Nintendo Entertainment System (1985), I will only mention new games for current next-generation consoles.

Seth Higgins spent the 80s playing King's Quest, Red Baron, Dark Castle and Enchanted Septers on his "Fait" Max (so named because of 512k RAM, instead of 128k standard). He now dedicates four networked PCs just for gaming, and all three next-openeration consoles adom his his-screen.

GAMES FOR 2005



PLAYSTATION 2

DEATH BY DEGREES

Take the hottest blonde from Namco's Tekken series, give her some weapons, add a generous dose of Kung Fu, stir in a story, liberally sprinkle some puzzle seasoning, and you'll get an adventure destined to be quite a delicious dish. This third-person action game should have plenty of attitude and pizzazz.

Nina's martial arts melee exudes style, while her arsenal also includes various firearms. Although frantic free-form fighting is fun, ample puzzle elements, integrated mini-game-like challenges, and role-playing character development balance flavors to create a unique experience.



Research: By Industry, Historical Quotes Stock Screener, Up/Downgrades, SEC Filings Financials, Farnings: Dates, Surprises, Calls

Loans: Loan Center, Credit Reports
Auto Loan, Mortgage

Challenge: Enter

2

THINGS EVERY STUDENT SHOULD DO

By Sanyika Calloway Boyce, YOUNG MONEY Columnist

I was recently interviewed by the New Jersey Society of Certificated Public Accountants; it struck me as odd at first that I would be invited to offer my financial opinion to an organization that accepts only trained and accredited individuals, which I am not.

Don't get me wrong, I've had plenty of financial training—from the school of Hard Knocks—so when I was asked what college students planning for a career in financial management should know about money, credit and debt I thought, "Why are you asking me? Isn't that what they're going to college to learn?"

Then it hit me. Having book knowledge of a thing doesn't necessarily guarantee practical application. Actually that holds true regardless of your major. That's why it's important when at all possible to get in the trenches and actually do, practice, and apply what you're learning about.

When preparing for a career, whether in financial management or another sector, there are two primary things that all college students should do beyond going to class and acing their exams.

1 APPLY FOR INTERNSHIPS EARLY AND OFTEN

The prime time for applying for summer internships is January, February and early

March. Seven out of 10 employers are more concerned with practical work experience rather than a candidate's grade point average. It's a no-brainer that an internship in your field of study could mean more to you in the future than the part-time job at the mall right now.

HERE ARE SOME WAYS TO LAND A GREAT INTERNSHIP

- BE PREPARED—Research internship requirements; pay special attention to deadlines and application rules. Give yourself enough time to get letters of recommendations from professors and copies of transcripts from the registrar.
- BE OPEN TO THE POSSIBILITIES—If your internship is not paid, or you don't get the position you want, don't count it as a loss. Still look for alternatives to learn, grow and gain experience.
- NETWORK- Join the student chapter of at least two professional organizations and actively participate to develop your social and business skills.

■ BE PLEASANTLY PERSISTENT-

Create a follow-up plan and be sure to keep an open connection with business contacts you meet.

■ MARKET YOURSELF—Advertise and market your abilities in a creative way so you stand out from other candidates.

2 GET A COPY OF YOUR CREDIT REPORT AT LEAST ONCE A YEAR

Be aware that the use of credit reports is increasing as a measure for screening job applicants. It's better to be informed than to be surprised.

Now more than ever employers are reviewing applicants' credit reports to see how much they owe, how faithfully they pay their debts and how recently they've gone over their available limit. The bottom line is a bad credit report can cost you a career opportunity, no matter how well-qualified you are.

Thanks to a recent amendment to the federal Fair Credit Reporting Act (FCRA), each national credit reporting agency must provide you with a free copy of your credit report, at your request, once every 12 months. Here are two convenient ways to get your report: visit: www.annualcreditreport.com/cra/ or call toll-free 877-322-8228.

Whatever your reason for going to college, be sure to make it count. Most importantly, be prepared to prove to the world (through your résumé and credit report) that the four or five years you invested in college were spent preparing you for a real career, not setting you up for just another job. TMJ



Sanyika Calloway Boyce is the author of four books. She travels natiomeide to educate, empower, entertain and enlightnes students about money, redit and debt. This former debt-strapped college student shares real and relevant money messages that young adults can relate to and understand.

Visit her online today at www.collegestudentusa.com.

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TOYOTA

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- ** Rebate offered by Toyota Motor Sales, U.S.A., Inc. Rebate will be applied on lease contracts, first toward the amounts due at lease signing or delivery, with any remainder to the capitalized cost reduction, and toward the down payment on finance contracts. Finance or lease contract must be dated between April 1, 2004 and March 31, 2005. Only available on new untitled Toyota models. College Graduate Rebate Program is subject to change or termination at any time.

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