

**PHOENIX HOTEL**  
**LEXINGTON, KY.**

LEXINGTON  
APR 13  
2 30 PM  
1916  
KY.



Wart Gibson Foster Esq<sup>r</sup>  
Tacoma  
Washington.

# 312 North Cliff Ave

Form T C R 10-11-15  
 Puget Sound Electric Ry.  
 ROUND TRIP TICKET

A

26

From	To	
Tacoma	Seattle	
Puyallup		
1	Day	
2	12	22
3	13	23
4	14	24
5	15	25
6	16	26
7	17	27
8	18	28
9	19	29
10	20	30
11	21	31

Good for one ride between Stations and in direction indicated by punch marks if used within 30 days of date punched.

L. H. BEAN,  
 Manager.

Jan. | Feb. | Mar. | Apr. | May | June  
 July | Aug. | Sep. | Oct. | Nov. | Dec.

Round  
 Trip

Returning

ONLY FIRE PROOF HOTEL IN CENTRAL KENTUCKY.



# The Phoenix

PHOENIX HOTEL CO.  
(INCORPORATED)

JOHN SKAIN  
MANAGER.

OWNERS & PROPRIETORS.

Distilled Filtered Drinking Water  
used Exclusively.

Lexington, Ky., H B 116. 191

Dear Hart —

Nothing from you for a week. Got a wire from Curles from Colorado Springs yesterday stating he wanted to meet me in Chicago. I wired him I would do so when ever he telegraphed he was ready for me.

Your mother is very anxious for me to be here for the sale the first part of May & I think I had better do so.

Any mail addressed to me here will be forwarded to me wherever I am.

I hope Curles has lined up something & then we can go to Minneapolis & get busy.

Aunt Ellen will remain with Aunt Lily for a while and Bessie & Ida left

to day. Hope you fixed up the Bank

So everything is all right.

All are well here, Lily Duncan, her  
Don Duncan, Henry Duncan + wife + Norcross  
had dinner with us yesterday.

Norcross is struck with the idea  
of making the pipe, contracting.  
I think so too. The contracting  
business is a good one. He wants  
to contract for some large drainage  
projects, using a drag line, like  
on the Puyallup work.

I hope your Grandma is better  
+ all are well at 523. Do not  
fail to keep in touch with  
them. How are Bess + Bob?  
Have not heard of them for some  
time. All send love + anxious  
to hear from you.

Affectionately,  
Dad.

- 1 - Double Spindle, McCabe lathe, 48x26x14, 2 face plates, counter shaft, one set of 6" raising blocks with right, left straight holding tools, and catalog equipment. *1,140.* \$1400.00
  
- 1 - Greaves-Klausman 18x12 engine lathe, double back geared, 3 step cone complete with catalog equipment including 15" 4-jaw independent chuck. Right, left and straight tool holders. Boring bar, counter shaft, 4 lathe dogs. A-1 first class shape. *350.* 450.00 *get*
  
- 1 - Walcott 24x16 engine lathe, single back geared, 5 step cone complete with catalog equipment including one 24" independent chuck. 3 tool holders, boring bar, *570.* 550.00
  
- 1 - 24" Cincinnati double back geared crank shaper, complete with catalog equipment, 12" chuck, 3 key seating bars and 3 tool holders. *495.* ~~500.00~~ *get*  
450.00
  
- 1 - Burr power key seater, capacity 3 1/2 inches, complete set of cutters, counter shaft and catalog equipment. *100.00* ~~100.00~~ *get*  
150.00
  
- 1 - 26" Barnes double back geared sliding head drill press, complete with 3 sleeves, drills from 5/32" to 1-1/2". *100.* ~~150.00~~  
175.00
  
- 1 - 20" Barnes hand feed power drill with 2 sleeve drill holders *30.* 50.00 *get*
  
- 1 - Double emery grinder, with column and counter shaft, capacity 14 x 2 wheels *12.00* 25.00 *get*
  
- 1 - Q&C power hack saw, capacity 8"x6", #4 *9.00* ~~25.00~~ *get*  
30.00
  
- 1 - portable hand drill \$15.00* 25.00
  
- 1 - 15 H.P. AC induction motor 50.00* 135.00



Mark Gibson Foster Esq<sup>r</sup>  
Tacoma  
Washington

# 312. N. Clippan

HARRISON G. FOSTER  
TACOMA, WASH.

4/10/16

Dear Gibson—

Your letter enclosing  
statement received this morning—

I leave this afternoon for Cincinnati leaving  
there tonight & so will be with Curless  
in Chicago tomorrow morning—

Your statement does not show if you have  
paid the interest on the notes at the  
bank your letter does not state whether  
you received the \$12000— note I sent  
you & whether the interest etc was  
taken care of. These things are what  
worry me & I wish to know for

I do not wish to get in bad with  
The Bank. I have asked you  
repeatedly what my bank balance  
is. I do not know as regards  
Rhodes Bros but I have the statement  
in my desk + I would not send  
a check on a Bank not knowing  
what my balance is. Of course  
Curtiss will explain regarding  
the Pipe Mt. Co when I see  
him. A letter came today from  
Street Smith which your mother  
is forwarding. He evidently is back  
in the Cement game. All well  
here. Your mother goes to Washington



HARRISON G. FOSTER  
TACOMA, WASH.

Thursday for the D.A.R. meeting + to see  
little Auntie regarding Inghide +  
the sale. She will be gone about Ten days.

The sale will take place about  
May 10<sup>th</sup>. I hope it will bring enough  
to let it go for Duncan cannot work  
it out + they will not put it in some  
ones else hands. Am glad you are

closing out the Co., but it looks like

you will not get enough to pay  
the Bank. The Lease will be a hard  
nut to crack, but there may be a  
Chance later. Improve your time.

Tell Bess that Addison thinks  
her cousin, little Miss Dennis, is

Very delightful + would take well  
in Tacoma. Love to all at  
523, Tacoma Ave - Snow here  
weather bum for a week past.

All send love. You can address  
me 4/ Aberdeen St Paul.

Rhodes + Dan + Curtis can wait  
unless you find the Rhodes statement  
in my desk then you can send some  
checks if but must know my balance.

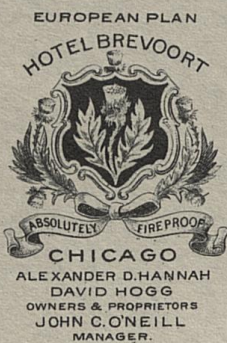
Affectionately  
Dad.

EUROPEAN PLAN  
HOTEL BREVOORT  
ABSOLUTELY FIREPROOF  
CHICAGO  
ARTHUR M. GRANT  
MANAGER

CHICAGO, ILL.  
APR 17  
1:30 AM  
1916

U.S. POSTAGE  
5  
C

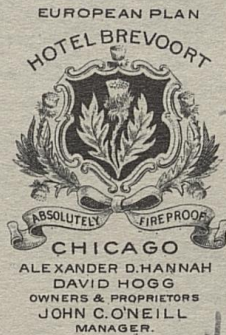
Paul Gibson Foster Esq.  
Tacoma  
Washington.  
# 312 N. Cliff ave



4/16/16

My Dear Hart

Yesterday we went to Milwaukee + had a conference with Horning + to see the McCracken machine run. The machine was not running so we missed out there. Horning is going to get prices + find out if machines can be built there. The machine he is figuring on is yours + Horning's plan + the new Thomas design. Today I am going to Winnetka to have lunch with the Moores, + we will go to Saganaw tonight to see that plant run. It is in operation. I will return here

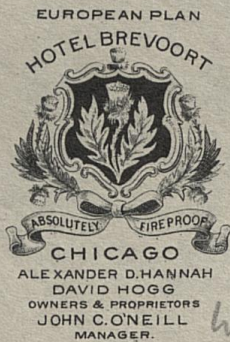


Tuesday + go to I-Paul which  
Culver is going to Detroit  
+ two other places to look  
up the building of the machines

Hope you are getting matters closed.  
Bent telegraphed, <sup>asking</sup> what we would charge  
for him to take a contract in Tucson  
+ how much for the state rights -

We will give that, he can have that  
contract if he will pay for the small  
machine to the Cement Pipe Co. but he  
can use only the machines he

already owns. + we will not name  
a price for the state rights at present.  
The Association is working + cement  
pipe is going to be specified when small  
pipe can be made. The McCracken people  
do not like to make pipe smaller than 10"  
+ 12" + we have them beaten on every count.



3. Will see my people & may  
have Curless come up there  
either this week or next & we  
will then go after the game night.  
Do not get worried for we are on the job  
now & now is the time. We could not

have done two months ago what we can  
do now, I think. - The Ministers & People  
are behind us & so will all of the  
element people. I hope to be able to  
pull off a big deal & are going to  
lay our plans.

Your mother is  
in Washington by this time & Aunt  
Ellen & Aunt Lily will keep their eyes  
on Danster.

Harving said he  
heard you put it all over Mr Thomas  
on evolution, quoting the Bible.

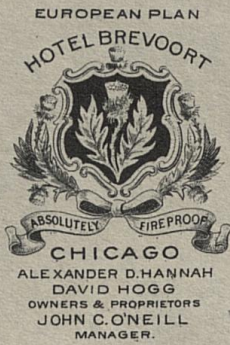
Will get your letter in St Paul & will  
be glad to know how you are.

Tell Mr Jackson that our deal looks  
good & he may get some letters  
asking about me. I have yet to



4 find a man in the Cement  
business, except some of the best  
over 40 years old + most of  
them from 25 to 35. They are  
a live bunch. When you write you  
are enclosing anything either enclose  
it or send it in another envelope.

Charles has told me about a great  
many things that took place which  
I was not informed of. I saw Mr  
Shomes blue points for the first time  
from him. Tell Cappa that I think  
our pipe game a wonder + hope to make  
a good thing out of it, but tell him  
to keep it to himself, for I want  
resnets to show + let people find out.  
Study out cement products aggregates  
etc + watch, when you have time, any  
work going on in cement concrete work.  
Look to the 523 delegation. Tell Grandma  
I saw Mr. Falter + he asked for them all



5 + sends his love - He was  
looking exceptionally well.  
Called on Hortense Harris  
+ mother last night asked

for you + all. Keep up your spirits  
for everything is looking fine.

Affectionately,  
Dad.

Do not procrastinate but do  
+ act.



FROM THE  
**Aberdeen Hotel**  
ST. PAUL, MINNESOTA.

ST. PAUL, MINN.  
APR 24  
1 - PM  
1916



Walter Gibson Foster Esq.  
Tacoma,  
Washington.

#312 N. Cliff Ave



# Aberdeen Hotel

SOLICITING TRANSIENT, COMMERCIAL  
AND TOURIST TRADE

MOST BEAUTIFULLY SITUATED A-MIDST OUR OWN AND OTHER ATTRACTIVE  
LAWNS OVERLOOKING THE ENTIRE CITY. BATH AND TELEPHONE WITH  
EVERY ROOM. ABSOLUTELY FIRE-PROOF

C. J. MINOR, PROP.

St. Paul, Minnesota

AT SELBY, VIRGINIA AND DAYTON AVENUES.



# Aberdeen Hotel

SOLICITING TRANSIENT, COMMERCIAL AND TOURIST TRADE

MOST BEAUTIFULLY SITUATED A-MIDST OUR OWN AND OTHER ATTRACTIVE LAWNS  
OVERLOOKING THE ENTIRE CITY. BATH AND TELEPHONE WITH EVERY ROOM  
ABSOLUTELY FIRE-PROOF

ST. PAUL, MINNESOTA

4/24/16.

ON ST. PAUL & MINNEAPOLIS INTERURBAN CAR LINES  
COR. VIRGINIA, DAYTON AND SELBY AVENUES  
ACCESSIBLE FROM BOTH UNION DEPOTS  
WITHIN WALKING DISTANCE OF BUSINESS DISTRICT.

Dear Hart-

Enclosed find two blank checks  
signed in blank to your order. Do not  
fill in for more than I have in the  
bank. I do not like to make out blank  
checks, but I do not throw the amounts  
+ you can deal out to the best advantage.  
Saw Mr. Thompson + he is impressed with  
the Pipe machine + prospects.  
Had not heard whether the Democrats  
of Washngton held their Convention + whether  
they elected a woman for delegate to the  
National Convention or whether your mother was  
selected. I had my doubts but it would  
be a great honor if she were selected. The  
women might select her, but as to whether they  
would put a woman on the delegation or not.



# Aberdeen Hotel

SOLICITING TRANSIENT, COMMERCIAL AND TOURIST TRADE

MOST BEAUTIFULLY SITUATED AMIDST OUR OWN AND OTHER ATTRACTIVE LAWNS  
OVERLOOKING THE ENTIRE CITY. BATH AND TELEPHONE WITH EVERY ROOM  
ABSOLUTELY FIRE-PROOF

2.

ON ST. PAUL & MINNEAPOLIS INTERURBAN CAR LINES  
COR. VIRGINIA, DAYTON AND SELBY AVENUES  
ACCESSIBLE FROM BOTH UNION DEPOTS  
WITHIN WALKING DISTANCE OF BUSINESS DISTRICT.

ST. PAUL, MINNESOTA

all here wish to be remembered. I had Easter  
Supper at the Forpaugh's yesterday. + breakfast  
with Max Mattison + Preston at the Comstocks.  
The day was perfect, but Good Friday  
was fun with snow.

I was glad to get the information contained  
in your letter which greatly relieved my mind.  
See that Lena looks after the Polar Bear  
my for the moths will eat it up. Also  
my suits + clothes hanging in the closet.  
Preston just came in for breakfast so  
I will stop + write later. Preston said he  
was home at 5:30 + also Bess + Bob

Affectionately  
Dad

ST. PAUL, MINN.  
APR. 2  
1230 PM  
1916



Hark Gibson Foster Esq

Iacoma

Washington.

#312. N. Clifford

the deal + I want to get started. You should be able to clean up the current pipe to shortly. See the McCabe take even if you are obliged to take off two or three

hundred dollars, for if the war closes you will get nothing for it + large takes are not an easy sale. Get out from under for interest counts + I want you to be ready to come east when we are ready. I was in hopes you could get on to your triennial but I don't see how it can be done, still you can go next time + we

MINNESOTA CLUB

ST. PAUL

4/25/16

My dear Hart:

Your letter of the twentieth received also Rhodes Bill. I sent you two checks, blank amount, to your order. Pay to best advantage according to amount at hand.

I do not understand how the courts can render a decision regarding the infringement of the Hammond for machine, until the Govt has allowed the patent. Hammond applied for a patent but, I understand, has not had it granted yet. Suppose

The Govt would not allow it except as an improvement on the Thomas patent. Then what. Talk it over with Ned. Of course it gives you a chance to sell the machines + get your money out of the Portland as well as the Stayton machines. Tom is so "ornery" he probably would not buy the #1 machines, still we can place them here to advantage. If the Drury-Renton people buy the Thomas machine so much the better. You know Tom would not buy the patents, for the automatic, from you, but made his own.

Storning is figuring with some Milwaukee people as to price on the Foster-Storning machine. Think that is the one to adopt taking anything into consideration. Curless will be here

Sunday + we will get busy at once.

Think we will incorporate a machine Co. + an operating Co. with rights for territory. The machine Co. to sell to the operating Co. exclusively except the small machines. Keep it quiet. I don't see how I can get back before June because your mother wishes me to be at Highside for

The east is the place for  
you with your profession.  
For all the young men in  
the business + opportunities  
are many. But we will get  
down to brass tacks shortly.

Love to all

Affectingly  
Dad.

Don't pay out anything on  
the Cornart Pipe etc unless  
you know it is ok. The J-H  
people did not schedule the  
back taxes + Tom should pay.

MINNESOTA CLUB

ST. PAUL

Must get going with something  
coming in. Do not neglect  
+ do not procrastinate be  
prompt + keep after the business  
so you will not overlook an  
opportunity to get rid of your  
lease and sell your machines.

If any are over you go after  
them hammer + tongs.

Do not know when your  
mother will return from Wash-  
+ have only had one note from  
Addison but suppose they are  
all right. I had dinner + went  
to show with Marcus Johnson



He is anxious for Cappa to come on & see  
him. He is looking much better. Am so  
glad to hear he is well & taking an interest  
in motoring. His getting out of doors is what  
keeps him well. Tell him I saw Kenneth  
Clark & he said he missed him in California  
this year. Gerhard Bohm wished to be remembered  
to him as well as a number of others -  
I tell you we have a lot of friends here  
and all are mighty nice to me. Preston &  
Max also Albin wish to be remembered.

I do hope that your Grandmother is better  
now & gotten over her sickness. Give my  
love to them all. Everyone asks for them.  
Speaking of motor cars. I never saw so  
many in my life as I saw in Detroit.  
They are shipping them on flat cars, gondolas or  
any thing they can find. The country has  
gone mad & there will be an accounting  
some day. It is as much as your life  
is worth to drive a horse. Am mighty glad the  
lumber business has put new life into the west.

ST. PAUL, MINN.  
MAY 11  
10:30 AM  
1916



Walter Gibson Foster Esq

Tacoma,

Washington,

# 312. North Cliff

MINNESOTA CLUB

ST. PAUL

on to all you can. Keep strict  
account of all money received &  
where it goes. Hope you have  
done the McCabe letter.

I suppose you have packed all  
of the patterns checking them off  
according to the blue prints. This should  
have been done. We will need them  
in the east. I may see Frank  
Justice the Thomas machine & we could  
make up a car with patterns etc.  
We are working so do not think  
we are laying down. Hope everything  
at 312 is O.K. & that the moths have  
not eaten up everything. Will write  
from Lexington. When I get word I  
think you will be obliged to come east.  
But say nothing. Love all at 513.  
Understand Cappa is coming east. I hope so.  
Affectionately Dad.

MINNESOTA CLUB

ST. PAUL

5/11/16

Dear Dad -

Last night I  
wrote you letting you know  
that I would go to Ky. tonight &  
that I had paid the taxes & insurance  
on the Broadway Building. So Charlie  
can give you a check for his part.  
I wrote him to give you the check &  
you can deposit to your own credit  
& pay Cappa & whatever accounts  
you have. The amount due from  
Charlie is \$1599.73. & is arrived at  
as follows -

Insurance Bill Wood Parson & Co. 575.30  
2684.16  
42 Taxes. 4/1/15 3199.46

One half is Charles + one half mine - I am surprised not to have heard from you + am anxious to know if you received the two blank checks. If you have not please have the Bank stop payment in case they should turn up. They were made out in blank amount payable to you.

Why don't you answer receipt? I wrote you afterwards to be sure + let you know. If you expect to be a success you must be prompt + do what is expected.

Charles went down to Chicago last night + will meet some Minneapolis people who are down there + I will join them tomorrow. We will know whether they will undertake one way or another. Expect to get up a

Company for Detroit as quickly as possible + put in the paper machine + one of the #1. Some friends of mine in Cleveland wish to see me on the subject + one of them may meet me in Chicago tomorrow or I will go to Cleveland after the Ingham Park to see them. The thing is to get off right + we will but it takes time. Charles has learned a considerable since he came east. You can't pull off a deal involving a large amount of money in five minutes. Huston Max + all wish to be remembered. It will be impossible, of course, for me to go to New Haven + I don't see how you can this time but there will be a day so do not worry about it + get

LEXINGTON  
MAY 23  
1 30 PM  
1916  
KY.



Wm. Gibson Foster Esq

Tacoma,

Washington

~~40~~  
# 342 N. Chippaw

*Lexington  
Club*

You are right in  
moving the office things  
without expense  
Use your head you are all right

Lexington  
Club 5/23/16

Dear Mark -  
Letter rec'd.  
Glad you are getting affairs  
headed to a finish.  
Keep in touch with me  
& know that the patents are  
in order & as they should be  
will be in Cleveland on  
Saturday & Sunday. Am waiting  
on the Courts regarding confirmation  
of English side etc. All well Love



Addison will finish this week + go  
at his exams. now. Dunster finishes  
on June 2<sup>nd</sup>. So you see we are getting  
close to the wind up here.

Addison will go direct to J.P. and + all  
Mr. Bailey of the 1<sup>st</sup> National + hope he  
can get something to do for the summer  
with the Trust Co. There will be something  
for you here in the east by the time  
you close up the T.H. stuff.

Glad Tom's machine works +  
is making good pipe.

All send lots of

Love to the 523 household

Tell Charlie when he hears

wire me here for I would like  
to see him + the wire will be  
repeated if I am not here.

Affectionately

Dad.

Addison was glad to hear of

Carol Smith.



getting the delegate position.  
She has done some good work  
here also. Good luck.

Keep after Elliot regarding patents  
also Neal. Hope you will get  
finished by the 15th of July.

Affectingly  
Dad.

Love to Bess + Bob + tell them  
that Nancy Ann looks like Patsy +  
is a beauty. Love to Cypre +  
+ Aunt Fan. Regards to Christine +  
Ronnie Manning.

Lexington  
Club 4/8/16

Dear Gabon -

Did you see  
the circular Crane with  
the buildings. You got out  
of a good thing to get rid of  
but under the circumstances  
they should have bought the  
Crane. I wish you to  
own the machines + patent  
for we will not be able to  
get at our work before July 15th.

I am going to Chicago on the way to  
St Paul will be there on the 22<sup>d</sup>  
& find out what Curless has  
done. In the mean time I will  
meet a man in St Louis to line  
up some people there & Minneapolis  
to see the people I saw & find  
after their investigation if they wish  
to go into a big deal. Curless has  
some Detroit people who will go  
into a big deal. This is slow & am  
sorry I could not devote my

entire time to it, but what  
could I do. If I go west  
with your mother I will have  
you go east. She will be home  
about the 26<sup>th</sup> or 27<sup>th</sup> will let  
you know when. Dryside matters  
are being closed only signatures  
needed. Duracan & Aunt Lily are  
back on the job. Hope he can  
make a go of it. All well &  
anticipate to see you.  
Will be at Planters Hotel St Louis 12<sup>th</sup> to 17<sup>th</sup>  
Every one here is proud of your mother