522 Salem Street. Malden Mars [1918?] Grun IN B. Matthews Louisville Ky, Dear Sir: I have need your letter of May 23 In Leplymould kay that have that act nat expense en Jeach ing formmercial work, & even now the occupants of Clifton Donge anderinging me to ment a senies of classes in Jommercial work this summer Shave taught onelyear here, that is one school team! I am inclosing you photograph as requested.

I am & 6 you of age, For further references Imight refer you to Res A. a. Stevens & Gev. J. H. White both of Clifton Ronge Va. you fandrally I am Yours truly Lillian W. Bradley,





Mr. Wallheurs -Have are you? agler telking muli ym Friday I felt that probably I had given Dr. Thepard reason's to believe that I was not quite welling to stand wholly for you. Sod wrole him that night I weed an ourse yesterday of he said I have recommend the appointment of your canded ate" you see he stille give you to che as any candidate - hour were are his exact orrels-I have done are that I care I we will anail - the out coul-This I do not ear to be men. troved to any one except your own wife - for know that I will de all de eau for you on tig your gel- in I vielle aide you every may possible - for I rank you to have the place. I are by gestudays paper shat there are lots of vulau vin. I may ask you to help me get. in some day Please durit question this Kery Swieerele Jour And Clara M. Maywell.

BOOKER T. WASHINGTON HIGH SCHOOL ATLANTA, GEORGIA

HARPER, Principal

C. L. HARPER, Principal
MISS B. E. USHER, Assistant Principal

Inol MB. Marchews Lourvelle, Ky. Dev Prog machens; Washington Thigh School is bringing Horne Cole Zalbert to Atlanta Oct. Not I promise to help her arrange a southern tour, This is bring done burly wie the ristorest of the art and sweeting acres other Consideration, I am asking if you comed mat prisul ther there about the First Friday right in October. If not, you comed possibly alorse me of some porson or organization that mught bruiterested, The was in actouter in march and legst a very Juie receprision on the people here, The ardres is 1106 Dewy acr. for Augalia Cal. I should be pleased to how a prompt ruply- with list regards-535 Auturn aux, Of Thanker alauta y



Prof. W. B. Matthews, Louisville, Ky.,

Dear Professor:

We received your letter on Sept.the 8th., we are very glad to know that you arrived at your post of duty all safely. We are also glad that you are well satisfied with the new situation in which you are placed.

[1918?]

Our work is moving along just about as well as could be expected, we are still writing New Business and collecting a fairly good percentage of our debits. Our New Business for last week was ten dollars and forty-five cents, (\$10.45), we are going to try to keep our New Business on an average of one dollar each per week. I think if we keep it there we will be doing well.

We received your enclosed letter to the Agents of this State, we think it is a very flattering letter and we are sure it is going to do a lot to improve our work in this State. I have just enclosed one of the letters to the Home Office and will be able to send them out to the agents Monday morn-

ing of next week.
Your bank account when you left was a little different from what you thought it was. I will get a statement of it and send to you sometime next week.

Prof. Wheeler, from the Home Office is in our Office looking over our work, he will be here for a day or two longer.

I have been to see Mrs. Matthews several times since you have been gone, Louise was just finishing that twenty page letter to you the last time I was there. The entire Force sends their best wishes to you for your success . Yours very truly,



JOHN MERRICK DRESIDENT AND FOUNDER

Dr. A.M. MOORE SECTREAS, AND MED DIRECTOR

C. C.SPAULDING VICE-PREST, AND GEN. MANAGER

W. B. MATTHEWS
STATE AGENT
155 AUBURN AVE. ATLANTA. GA.



To the Superintendents and Agents, North Carolina Mutual & Provident Ass'n. State of Georgia, Dear Friend: -

You are working for the largest, strongest financially and most reliable Insurance Company owned and operated by Negroes in the World. I worked for this company for sixteen months as State Agent for Georgia and had every oportunity to know what I am talking about.

For giving a square deal to its policy holders it has an undisputed reputation in three States. As for ability to do what its contracts agree to do, it has more available assets than all the other Negro Insurance Companies doing business in all Georgia

Companies doing business in all Georgia.

Now, you know that it is in the Insurance business, as it is in all other business enterprises, the success of the concern depends upon the kind of men who are at the head of affairs. My sixteen months stay with this company brought me in a direct contact, from a business point of view, in a social way and otherwise, with the President, Mr. John Merrick, the Secretary, Dr.A.M. Moore and more especially the General Manager Mr. C. C. Spaulding and I want to testify to you that I have never met any where at any time in my life a set of men more capable, conscientious and courteous. These men will treat the prople right.

I want to say to you, as an agent or Superintendent, that you are representing the best company and that if you will continue to do your duty and treat the people squarely there will be a great future for you in this

company.

Do you want to know why I did not practice what I am now preaching to you? I knew to be true every thing I have said to you concerning the company, I had and still have all faith in this company, but my training for more than twenty years had been in the work for humanity and I could not resist the temptation. "It was not that I loved Caesar less but Rome more." Had I remained in the Insurance business no influences could have separated me from the North Carolina Mutual and Provident Association.

My interest in this company shall not grow less because of my separation. Though not with it as an agent, I am with it as a policy holder and shall hope from time to time to have a copy of the report of the work in the State, looking always to see it grow. As agents you are the only men who can make the company grow. I want to see Georgia lead and not Follow.
You men are able to bring it to pass if each of you will be free men and put in a full day of honest work each working day in the week.

My address is Central Colored High School, Louisville Ky. I would enjoy a line from any man on the field, and it would receive my prompt and courteous attention.

Finally, my dear agents, let me say again, the company will treat you right. It treated me all right and I know what I am talking about.

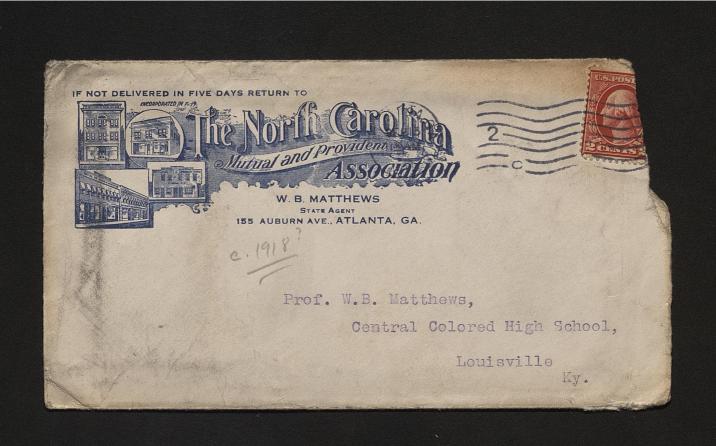
Trusting that you will work, build you a big debit and make yourself some money this winter, I am,

Very truly yours,

W.B. MATTHews,

(Formally) State Agent.







With sincere and earnest pleasure I write my endorsement of Mr. William B. Matthews, who for twenty one years has been an energetic, hohorable, and successful principal of the Houston Street School of the public schools of Atlanta, Georgia.

He retires, because of brighter prospects in another form of business. His uniform courtesy to me and to my father before me for twenty-one years, his tact, his general ship, and intelligence have caused me to hold him in high respect. I shall feel a sense of strong personal interest in whatever work he undertakes. His prosperity will be a pleasure to me, because he is one of the leading men of his race, and he deserves to be.

Respectfully,

W.M. Slaton

Supt. of Schools





with Corrolling

ASSOCIATION

GREATEST NEGRO INSURANCE

COMPANY IN THE WORLD

JOHN MERRICK, PREST. & FOUNDER.
DR. A. M. MOORE, SECY, TREAS & MED. DIRECTOR.
C.C. S PAULDING, V. PREST. & GEN'L. MANAGER.

DURHAM, N.C.

Again thanking you for all pst favors, I beg to submit this my resignation as Principal of Houston St. School, to take effect at once. Very respectfully, W.B. Matthews, Dict.



W. J. TRENT, GENERAL SECRETARY W. S. LEE, TREASURER J. W. NIPSON, JR., REC. SEC CHRISTOPHER JACKSON. Asst. REV. C. B. DUSENBURY, D. D., PRESIDENT . G. TORRENCE, M. D., VICE-PRES V. Al. I. of the Voung Men's Christian Association AY PALMER
. W. WALKER, M.D.
IMON GREEN
HOS. OGELSBY ASHEVILLE. N. C., [1916] Prof.W.B.Matthews, Atlanta, Ga. Dear Sir: Yours of recent date is before me, and I want to assure you that I consider it an honor to be selected by such a body of men as is the Executive Board of the Colored Men's Department of the Y.M.C.A. However, it has been a hard task for me to decide, for as you may know, it is not an easy thing to pull up from a field where you have labored for a number of years. During that time one has formed certain ties of friendships which are hard to break. Nevertheless I have thought it all over, and have come to the conclusion that I ww will accept and report for work on the first of August. I want to also thank you gentlemen for giving me the privilege of attending the Secretarial that is to be held during the month of July. Thanking you again for the honor thus conferred, I beg to remain, Yours truly, W.J. Trent. P.S. Would have answered yesterday, but we are hard at it in a five days' campaign to raise \$3400.00 which is the balance of the debt on the Association building. The first two days the amount stands: \$1224.50

[1918?] Mr. non B. Mathews; Dear Friend I need Iner to come to me just as soon as school closes. you are welcome to Come when ever you get ready, but Ineg must come soon, you have traveled more Than I have I know. You leave Rosissville for Colesburg at 8:45 a. M. on The L. 4 n for nashville, but be sure and let me know what day you

stært-so we can mul you as I live 3's miles more or less from the Station. Fare 85-9 one way; will glad to have you come also would be glad to have you visit my boys in Comalou about the last of angust and if you have never been to Cincincitti, you tail two or Fire birds with one slone, but filease do not tell my business to any one outside your family I do not went any body to know any Phings to know any Phings that

I am connected with any thing concerning you and yours. you may Things very strange but 9 do not mind telling you all about et face but 9 de not want to write it. Please give Inez The note yourstruly, B. Marshall. C. 1918?

Mr. III B. A.

Foursville,

Principal

Central C. H. School.

at Study. Tuestay Evening. Dry dear Client :-Lasting up your case in the office here tonight, I decided to inform you. I hape my elent is doing fine. But to get at what about to pay: Really you have not acted exactly fair towards me, (you know what I am speaking of). And too, I realize But Souise I am some your can't pay I was less alran a friend.

Dry friendship is lasting for you, but yours is not for me. Even if you go with me over, he doesn't core any more for you, But midyon I am not knocking of him to you.

Respy,

Atty, V. E. White.

quite plainly that I have become odious to you, but you will forgive me for acting to familiar.

And too again, I didn't mean to tease you yesterday for such extent as to make you drap off my friendship.

You see, Louise, I near will, be since that is your attitude in this case, I'll near ask you for another for any or another favor.

Idmroln Ridge heus: [1921?] Dear Sir De how brusies like lam now I am going to slart this letter lete hisant lo my Dear fru Matthews This is a busiess note we are to ywca + It must be done negt meet su lam asking you to come out

unig night that well puit for will be alright for us. I am asking that you aus me immediately because if you find it impossible to come I will have to find some one else but I most expecting you to payns tell mo matchelis se enjoyed having her with us Friday Climenter us to the ishole family usen downe if she wouldn't come out Effecting an ano soon Tremuire Dora W. Cordery ? S. Forgot to pay that the assosciations bear all expense

[1920?] 7.9.9.0. Orof Mathews: Desor dis: For sometime I have been thereing of going to your home lover to work But again I have thought at over and thinks it best to return home at least this one. more time. In other has total me that you il could give me good information as to the right hind of people and its thend thank for my much indeed for your head enterest as to to beging me, that was ift went there, I st think of the days & spent at antrul, and to speak of many of the teachers I used to think or hard. Atthough I slick not graduate there I still feel what I am still a part of it and interested in it undertakings. The other side of this page shows my class and officers. This pamphlet was put out at the airmalal track school exhibit, conducted by my class . Sincert Stuart I. Astinson



Compliments

of the

Nineteen Twenty-eight Trade Class

Class Song

Come sing with us the happy song of

Come sing with us the happy song of labor and of joy,
Of honesty and service true and grand.
Come sing of love and life made new by methods we employ,
To keep prosperity within the land.
Tradesmen is our happy name and twenty-eight our class.

Though narrow is the beaten path and

straight
We'll fight each foe we have to face
until the goal we pass
For Hampton and our dear old twenty-

We're striving here, though hard the fight, to learn the best to do And thus to be rewarded out of life. When we have won the mighty fight we then will say to you Come share with us this joy of toil and strife.

Old alma mater now we raise our voices

loud in praise,
Old Hampton, we thy kindness exaltate.
For you we march, for you we fight,
for you our banners raise,
For Hampton and our dear old twentyeight.

CHORUS

Raise high the banner; shout the chorus loud; Fear not the conquest; brave the fighting crowd. We'll win the battle; make the vict'ry great, Loyal to Hampton and to twenty-eight.

Class Officers

- 1 Longworth M. Quinn, President George E. Ford, Vice President
 George E. Byrd, Secretary
- 3 Stuart K. Johnson, Treasurer
- James R. Cesar, Chaplain
- Joel T. Carter, Song Director
- & Everett DuB. Saunders, Director of Exhibit

Class Colors: Blue and Gold

204 West 133rd Street, New York City, New York.

[19277]

Mr. W. B. Matthews, Principal Central Colored High School Ninth and Chestnut Streets Louisville, Kentucky.

Dear Sir:

I am in receipt of your letter of June 15 and I hasten to reply.

As you have been informed, I am a graduate of the commercial department of Oberlin College, Oberlin, Ohio. During the summer of 1923, I took methods in teaching shorthand, typewriting, bookkeeping and advanced business English at Columbia University, New York City, New York. For the past year, I have taken advanced cources in higher accounting and economics at New York City College. The salary offered and program suggested are entirely satisfactory.

I hope my services will meet with your hearty approval.

Very truly yours,

Behem. Loveling

Officers Local Committee.

W. B. MATTHEWS, CHAIRMAN DR. J. S. FLIPPER, D. D.,

VICE-CHAIRMAN.

Trip to the spages

PROF. JOHN HOPE.

SMITH W. EASLEY

ASST. SECRETARY.

HON. H. A. RUCKER, TREASURER

Theme: "Reaching the Unreached Negro. The Race for Christ."

LOCAL OFFICE OF

Che Negro Young People's Christian and Educational Congress

7 1-2 NORTH BROAD ST. Rooms 1 & 3, ATLANTA, GA.

ON FINANCE REV. J. A. RUSH. ON HOMES AND ENTERTAINMENT REV. W. L. JONES. ON PRESS AND PROMOTION REV. H. H. PROCTOR. ON TRANSPORTATION PROF, I. G, PENN. ON USHERS CAPT. C. C. WIMBISH. ON REGISTRATION REV. H. R. HARRISON. ON PULPIT SUPPLY REV. J. D. GORDON. DR. C. W. NEWTON, D. D. DR. J. R. PORTER ON DECORATION W. H. RUSSELL.

My Dear Friend: --You are familiar with the fact that at the great Congress of Christian and Educational workers to meet here in August, from the 6th to the 11th, there has been arranged a side trip for the delegates and home people in order that, while here, they may have an opportunity to see the famous Institution at Tuskegee.

We are to make this trip on Monday, August 11th, leaving Atlanta about six o'clock in the morning and arriving in Tuskegee between nine and ten, spending the day there and returning to the city on Monday night. The regular fare from Atlanta to Tuskegee and return is \$9.00, but upon this SPECIAL OCCASION, we have arranged for all the visitors and friends who wish, to make this side-trip to Tuskegee for TWO DOLLARS AND FIFTY CENTS round trip. This is much less than nine dollars, as you will see, and is a splendid opportunity for you to visit this splendid school and enjoy a good and profitable time with the visitors who will go.

We are arranging a special train of the very best equipment that the Atlanta and West Point can give us, and it is to be a specially conducted party.

Only those who register their names for the same will have a right to a seat, as we do not propose to throw this invitation open to every-body. We desire the trip to be one of profit as well as pleasure, and we shall be careful of the people who go. We only have a limited number of seats, and we write to know if you expect to join the party to Tuskegee, and if so, we will put your name down for one of these seats and you can get your ticket. Remember, you will be at no expense at Tuskegee, as Prof. Washington will entertain us free of charge. There will be no need of baskets. Actually, the only expense you will have will be the railroad fare of TWO DOLLARS AND A HALF for the round trip. The train will run solid from Atlanta to Tuskegee and return.

Please let us know if it is your purpose to make this trip, so that

we may know upon whom to count.

We want the best people of Atlanta to accompany the visitors to our city on this trip. Especially do we think that every host should accompany their guests, but we should like to have your name in time to make preparation for you. This is a great opportunity for our Atlanta people who are so near to Tuskegee, this world-famed Institution, but have never seen it. Tickets will be on sale at the Local Offices of the Congress, No. 7 1/2 N. Broad St., beginning Friday, August 1st, and also at the Registration Headquarters, No. 44 Wall St., opposite Union Depot, on Tuesday, August 5th, and the Offices of the Congress in Georgia State Building in Exposition Park during the entire Congress week. Tickets will be sold only by one person at points named.

THIS TRAIN IS SURE TO GO, so get your ticket. Positively, no one will be admitted to the train who has not first bought a ticket, as we desire to control the personnel of the train. Hoping you will go, we are,
Yours faithfully,

W. B. Mathews, John Hope,

I. Garland Penn. J. W. E. Bowen.

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Officers Local Committee.

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PROF. JOHN HOPE,

SECRETARY SMITH W. EASLEY,

ASST. SECRETARY.

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Theme: "Reaching to Unreached Negro. Che Race for Christ."

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7 1-2 NORTH BROAD ST. Rooms 1 & 3,

ATLANTA, GA.

_190

Chairmen of Committees.

ON FINANCE REV. J. A. RUSH. ON HOMES AND ENTERTAINMENT REV. W. L. JONES. ON PRESS AND PROMOTION REV. H. H. PROCTOR. ON TRANSPORTATION PROF. I. G. PENN. CAPT. C. C. WIMBISH. ON REGISTRATION REV. H. R. HARRISON. ON PULPIT SUPPLY REV. J. D. GORDON. DR. C. W. NEWTON, D. D. DR. J. R. PORTER

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Yours faithfully,

W. B. Mathews, I. Garland Penn, John Hope, J. W. E. Bowen.

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