

Dec. 10, 1917.

Mr. H. F. Perkins, President,
Chicago, Ill.

Dear Sir:

CHANGE IN PRICE ON HOUSE COAL

Due to the fact that we are losing money now on the delivery of house coal I believe we should raise our price on same. Assuming that our coal mining costs remain the same, it will be necessary for us to increase the price on coal to \$2.50 per load for us to break even on house coal. In talking with Mr. O'Toole last week he tells me they are now charging Government prices and it seems to me that our people cannot expect us to delivery coal at the present price of \$1.75 per load. Will you please advise?

Yours very truly,

WISCONSIN STEEL COMPANY

By _____
Superintendent

CC to Mr. Batchelder-