

PRODUCTIVITY—

Source of Better Living

In the United States nearly all of us earn a living for ourselves and for our families by working at a job making something that is needed by someone else or by performing services needed by others. The interchange of goods and services creates the more than 60 million jobs at which Americans work.

This often has been referred to as the Age of Steel, because so many of the things we use today are made of steel. And in the making of steel the coal and the iron ore taken from the ground are essential, basic things. Few great industries can exist today for very long without coal. That is shown by the prostration of several European countries that have not been able to re-establish their coal production since the end of the war.

As an employe of the Benham Coal Mines of International Harvester, therefore, you are helping produce a commodity that is basic and elemental, not only in the finished products of our Company such as tractors, motor trucks and farm machines, but in the whole economy of the nation. We start most of our productive processes with coal.

Under our American system all of us live better as we are able to produce more. That is so because the more good things there are the more people can enjoy them. We think our record at Benham Mines proves that.

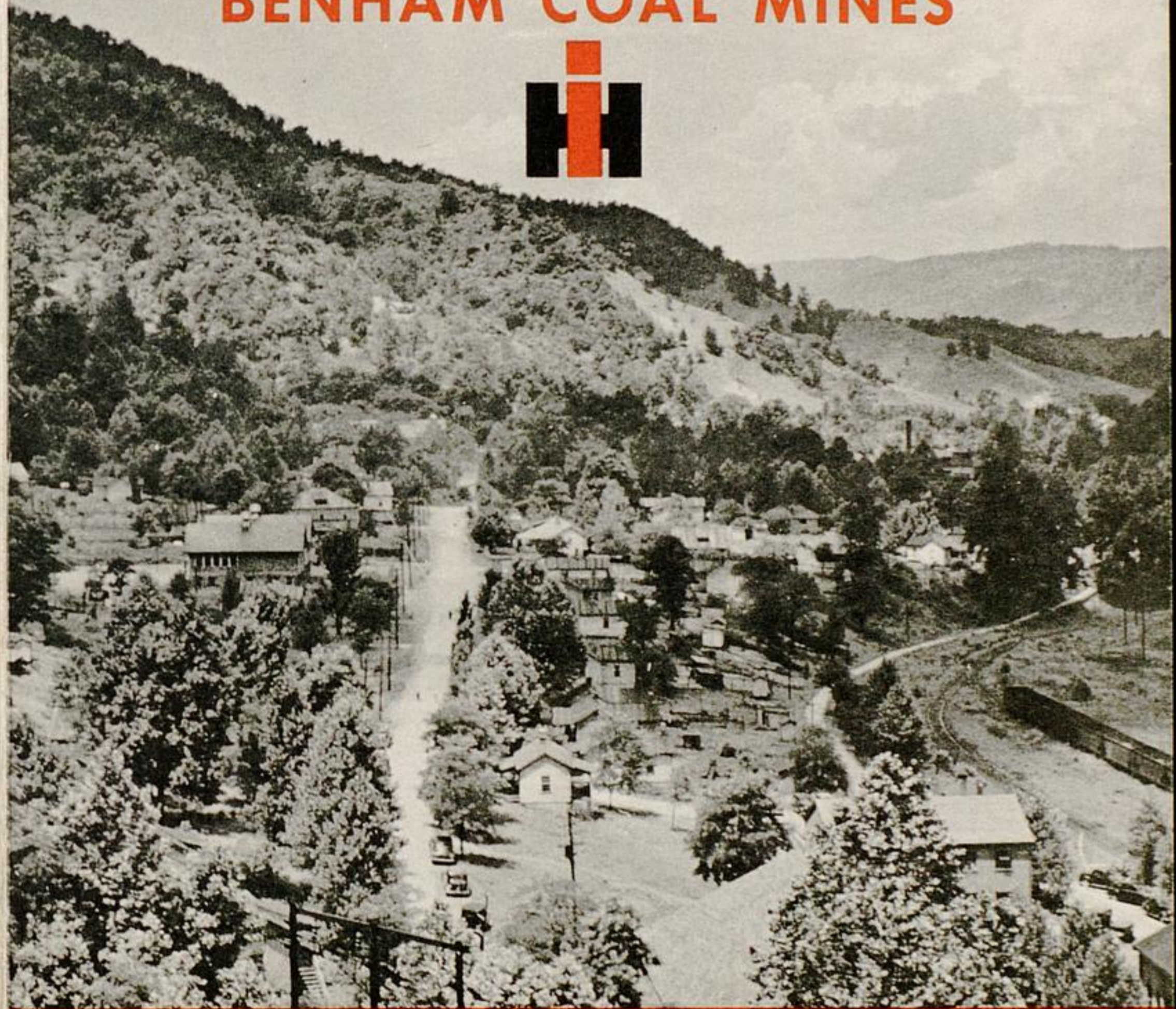
Since full scale production of coal began here in 1912, twenty million tons of coal have been mined by our employes. These twenty million tons have been transformed into millions of tractors, trucks, farm machines and other products that have been useful to millions of Americans.

And the fruits of that productivity have come back to employes of Benham Mines in the form of more jobs and higher wages, which mean a higher standard of living for the whole community. For instance, there were only 451 employes at the mines in 1912. Their average yearly earnings were \$515. In 1946 we had nearly 900 employes at the mines. And their average yearly earnings were \$3,660—*seven times the earnings of 1912.*

Not only has this increasing productivity brought more jobs and better wages for employes and their families, but it has made possible a better and more attractive community in which to live—a new commissary, market, post office, schools, a theater, water filtration plant and athletic stadium. It has made possible the retirement on pension of 33 employes, 21 of whom are still living.

That is the result in America when management and employes work together to produce more of the things needed to make better living for us all.

PRESENTATION OF SAFETY AWARD TO BENHAM COAL MINES



WISCONSIN STEEL COAL MINES
INTERNATIONAL HARVESTER COMPANY
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