

PITNEY-BOWES, INC.
STAMFORD, CONNECTICUT

ORIGINATORS OF THE POSTAGE METER AND METERED MAIL

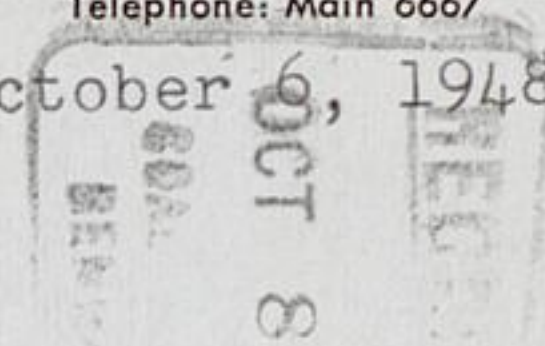


WORLD'S LARGEST MANUFACTURERS OF MAILING MACHINES

Please reply to Branch Sales & Service

35 East Seventh Street
CINCINNATI 2, OHIO
Telephone: Main 6667

October 6, 1948



Mr. C. L. Griggs, Auditor
Wisconsin Steel Coal Mines
Benham, Kentucky

Dear Mr. Griggs:

Our records show you wrote us last December inquiring about the possibilities of using our equipment to evidence the payment of the Kentucky cigarette tax. Because of several changes in our office sales force and in our territory, set up, your letter was overlooked and has just been brought to my attention.

I am planning a trip into your vicinity the latter part of next week and if you are still interested, will be happy to stop and give you complete details on our Model MEK Cigarette Tax Stamping machine. A circular is attached for your information.

I would appreciate your dropping me a line in the self-addressed stamped envelope provided, advising whether it would be alright for me to contact you and if so, the most convenient time. We assume you can purchase equipment locally and that it will not be necessary for us to go through Chicago for approval of any purchase for the International Harvester Company.

Regretting the delay in answering your letter and looking forward with pleasure to making your acquaintance, I am

Yours very truly,

R. Alpert,
Sales Representative

RA/meh