

Home Office.

11th September 1947.

Dear Dad:

We are in receipt of your "Brief" communications of the 8th and 9th.

Frankly it doesn't worry me two cents if you cannot buy much antiques, it will mean that nobody else will have them either. But don't make your old mistake of just buying anything, it has got to be right before you buy it. *(Especially from Tolbert)*

Blooms man is in town with a show of Georgian silver, old Sheffield and victorian plate, he came to see me but I don't think I will go and see him, they are very anxious for business, says they have a cheap line of reproductions.

The reason Kornbloom was not anxious to do business with you is most likely the deal we tried to cook with Henry Black in London, he found out about it.

Business is normal, nothing to rave about, money coming in so so. Lot of big bills to pay, ie Whiting,

Would you suggest I go though the National Silver stock again.

Bloom says he has a lot of fine georgian tea sets in New York, has a melon set with kettle here, wants 1800 dollars for it.

*Love
David*

13 September 1947.

Dear Dad:

Have yours of the 11th to hand.

Get the six odd peppers from Raphael on memo, we will sell them. Get the tea set and salver, if it is simple and is early itm will do fine. Feel sure if you can get it we can sell it.

How about a nice pair of Georgian silver candelabra.

We had a fair day yesterday, business is just normal.

Our friends up the road have quite a few pieces that I haven't seen before.

Do you think we ought to write to sheold to send us these small items like ladles, grape shears, etc, even if we have to replat them. He buys fish servers for 30 bob, we can afford to fix them up.

Keep well, come home when you feel like it,

Love,

Dave



SPENCER ORGELL

IMPORTER

SILVER ♦ ANTIQUES ♦ GIFTS

410 NORTH RODEO DRIVE
BEVERLY HILLS
CALIFORNIA
U. S. A.

CRESTVIEW 6-1206

15 September 1947.

Dear Dad:

Am forwarding letter from Mr. Lincoln.

It seems to me that as you have not been too lucky in New York it might pay you to FLY to Newburyport to see Towle and fly to see Wallace. It will be more than advantageous if you just get Wallace, they are making silverplated holloware in the grand baroque pattern and it is selling like hot cakes.

If the peppers of Raphael will go with boat shaped salts then I would buy them, can't you get them send down on seven days memorandum.

I imagine today is all closed up in New York., The money is still slow in coming in, we are going to be a little slow in some of our accounts this month.

We sold a few antique pieces on Saturday, sold that asparagus dish, can you get any in New York, also cheese dishes.

This is all for now. Keep well

Regards to Mum,

Love, David

AND AT
935 WESTWOOD BOULEVARD
LOS ANGELES 24
CALIFORNIA

ARIZONA 9-2779



SPENCER ORGELL

IMPORTER

SILVER ♦ ANTIQUES ♦ GIFTS

410 NORTH RODEO DRIVE
BEVERLY HILLS
CALIFORNIA
U. S. A.

CRESTVIEW 6-1206

16th September 1947

Dear Dad:

Mr Dade was in yesterday, the figures for the first two weeks of this month are terrible, (3,000)..

Mrs Humphrey Bogart was in, she wants the following, a set of georgian salts and peppers, set of georgian flatware, must be a very heavy set indeed, sort of plain also, then she wants silver boats, any size, large small or medium, they are owners of a yacht and anything to do with boats is what they want. Have you seen any boats around.?

Mrs Goldwyns secretary was in yesterday, Mrs G is going to Sun Valley for a couple of months and then to New York where she will be over christmas, the new ruling in the studio is not to spend any money, she is looking for five and ten dollar items, imagine that, Mrs Goldwyn spending five and ten dollars her list includes people like Louella Parsons, Hedda Hopper & The biggest gift she is going to buy is a hundred dollars, so my friends if you don't come home choked up with high price goods it won't bother me. It will not be apparent until christmas just what the spending bracket is going to be. Mrs Goldwyn is buying most of her christmas gifts at the new Magnins store this year. We have to watch ourselves.

Mr Wilson the carpenter sent us in a bill for over two hundred dollars and says he needs the money right away so he can go east, his wifes mother is ill. I am sort of low on cash, there is no money coming in, yesterday was a real stinker, everyone went to temple except the shop keepers, Sallie silver was open, in fact only the delicatessens were closed.

Rose Lewis's goods came in yesterday, nothing very exciting, the Georgian chambersticks in my opinion are ugly and not worth the money.

Everyone though out town is complaining that business is awful, not just beverly hills, the whole area is bad. Of course the childrens clothing people are doing alright, as all the kids are going back to school.

AND AT
935 WESTWOOD BOULEVARD
LOS ANGELES 24
CALIFORNIA

ARIZONA 9-2779

Who is this Cyril Bernfeld ?, what kind of goods are these, are they all modern or are some antique. ?

You know Mrs Feld, Mrs Spitz's friend, her husband passed away.

Have you got anything for me to show the Sidneys, you can make the expenses of your trip if you get that tea set and tray and the peppers on memo. we need candelabra for her, how about some Paul Sterr pieces, you know she goes for that. Have you seen any Paul Lamerie odd items, she would like a couple of pieces..

I had Mrs Moseley in the other day, she wants some nice georgian pieces. So much for now.

Love to both of you,

David

P.S. Everyone is well.



SPENCER ORGELL

IMPORTER

SILVER * ANTIQUES * GIFTS

410 NORTH RODEO DRIVE
BEVERLY HILLS
CALIFORNIA
U. S. A.

CRESTVIEW 6-1206

17th Septe 47.

Dear Mum and Dad:

Get a load of the Harris ad, do you think I should go and see Alfie and clean him out of fish servers and grape shears ? provided they can be bought for a decent price.

Our girl friend Sallye is getting upsst, she is so depressed that she has hired a salesgirl and she goes in there about a half hour a day, haven't seen Mr Silver around since you left. They are getting lots of modern goods in, I think it is Lehman Brothers stuff, big platters etc. If their business stinks like ours does then I can quite see why Sally is so depressed. They were taking photographs of the place all last night, had proffessional photographers there, I don't know if they are taking the pictures so as to sell the place or to get modern merchandise.

The weather has changed it is raining like mad here, I have no raincoat so dare not go out.

The kids had dinner over at Auntie Gerties last night.

Are you coming home the end of this week or are you going on to someplace else. ?????????? Your letter is not very clear.

Keep well, love from everyone.

David

AND AT
935 WESTWOOD BOULEVARD
LOS ANGELES 24
CALIFORNIA

ARIZONA 9-2779

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This is a full-rate Telegram or Cablegram unless its deferred character is indicated by a suitable symbol above or preceding the address.

WESTERN UNION

JOSEPH L. EGAN
PRESIDENT

1201

SYMBOLS

DL = Day Letter

NL = Night Letter

LC = Deferred Cable

NLT = Cable Night Letter

Ship Radiogram

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SA25 NL PD DUPLICATE OF TELEPHONED TELEGRAM=

1948 JAN 19 AM 8 03

RV NEWYORK NY JAN 18

SPENCER ORGELL=

410 NORTH RODEO DR BV=

ARRIVED SAFELY NICE JOURNEY WEATHER COULD BE WORSE LOVE=

TEDDY AND DAVID.

THE ROOSEVELT

Madison Ave & 45th St.
New York 17, N.Y.

A Hilton Hotel



C. N. HILTON
PRESIDENT
DEAN CARPENTER
GENERAL MANAGER

19th January 1948

Dear Dad

Just a quick line to let you know
whats going on.

First of all good merchandise is
scarce, egg boilers don't exist, small little
things don't seem to be around. Old Sheffield

egg cruetts are worth 22⁵⁰ melon coffee pots

47⁵⁰ - 60⁰⁰ Vert entree dishes chand

65⁰⁰ pr, 4pc Old Sheffield tea sets, 250⁰⁰

Epergnes nice low ones original condition

Cort like SS 185⁰⁰ - 200⁰⁰.

Single wine coolers 60⁰⁰ - 75⁰⁰

sauce tureens in Old Sheffield 130⁰⁰ - 150⁰⁰ pr

soup tureens fluted & chand 65⁰⁰

nicer than the one up the road that they
have for 120⁰⁰.

THE ROOSEVELT
THE PLAZA
NEW YORK

THE HILTON HOTEL
EL PASO, LONGVIEW, LUBBOCK, TEXAS

THE STEVENS
THE PALMER HOUSE
CHICAGO

THE TOWN HOUSE
LOS ANGELES



PALACIO HILTON
CHIHUAHUA, MEXICO

THE DAYTON BILTMORE
DAYTON, OHIO

THE NEIL HOUSE
COLUMBUS, OHIO

THE MAYFLOWER HOTEL
WASHINGTON, D. C.

THE HILTON HOTEL
LONG BEACH, CAL., ALBUQUERQUE, N. M.

I have not had a good look around yet, have not bought anything, I have had some schmaltzy pieces set aside for me, there are some gorgeous things in J. Freeman's, I will spend all of this week in their place.

We can prepare the upstairs at once, I would suggest knocking the front apt & the gelchud into one showroom. We are going to rent our wholesale stock so it will serve two purposes, we go after studios & decorators. Maurice thinks if we work upstairs cleverly we can do a better business than downstairs, everyone loves wholesale.

On a memo deal you can get things that you would never buy, get which if you had you'd sell. We are getting a deal from Maurice where we will ~~buy~~ get goods on memo at the same price as if we bought them.

Will write more tomorrow
Love
David.

THE ROOSEVELT

Madison Ave & 45th St.
New York 17, N.Y.

A Hilton Hotel



C. N. HILTON
PRESIDENT
DEAN CARPENTER
GENERAL MANAGER

22nd January.

Dear Dads

a shipment of plated goods will leave Freeman tomorrow by Acme & a shipment of goods with glass will leave by Express. There are some cute stems in this lot. After a good look around I must say that Freeman have given me better prices than anyone else, they are 20% below other importers on this lot of goods, they want us to move goods for them & I think you can compete with Sallye easily, you will have more plated stuff than she will & it will all be beautiful. You see very little around the importers worth owning. I was out today to see Ellis and Mr. Logan & Mrs. Wolsey took us to lunch, they really have cute modern things, you will get

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it delivered about one third at a time
I did not buy expensive things, Elsie showed
me how to tone down plated ware so
simply that you cannot tell it from
Antique, all so easy. I bought a set of
four candlesticks from them that are
gorgeous & a pair of Mathew Boulton Coasters

I saw Bernfeld today he
is now more expensive than anyone the
boys have put him on line. He sells
most of his goods to Importers they make
him sell high. His reproductions are made
terribly, we looked over the candelabra & all
of them have something wrong, send our
spare back.

The big news here is that
A. Schmidt have closed their Fifth Ave
store & have quit. The brother here that
runs it is retiring, the stock divided
between LA & Frisco the son is going to
Frisco, they lost their lease here also.

The rest of the news is so so,
prices seem firm, buyers plentiful,
business supposed to be good this year

Keep Well
all our love
T. & D.

THE ROOSEVELT

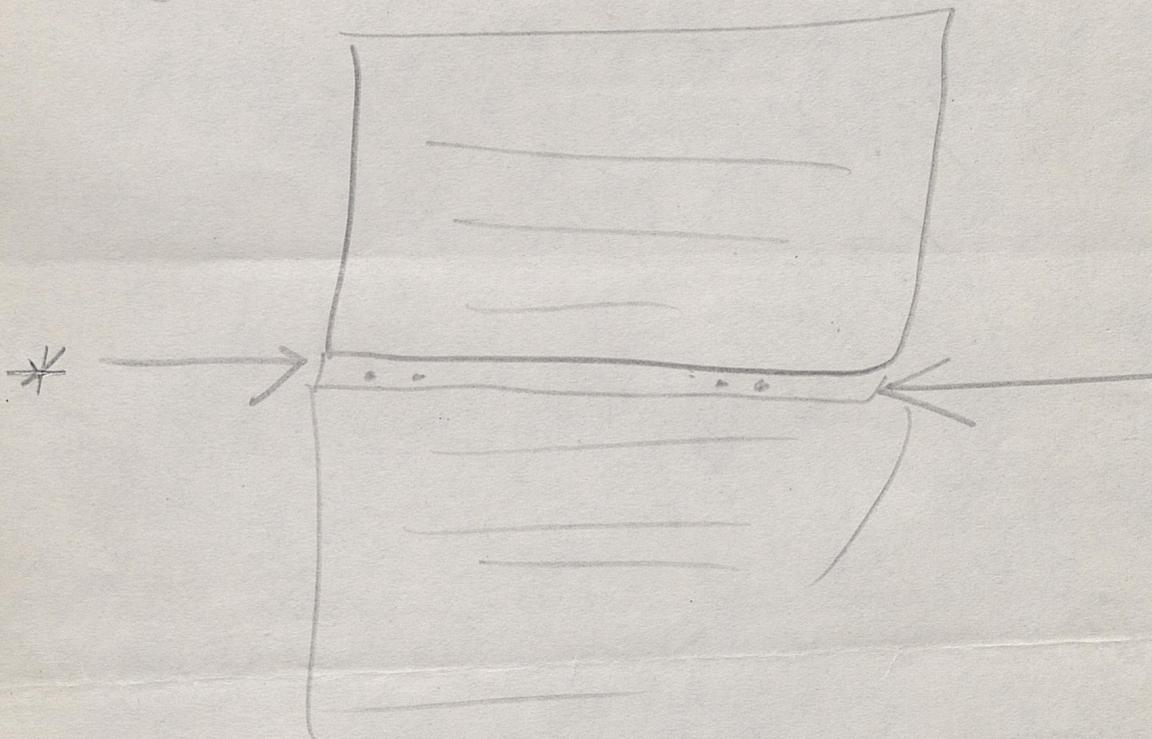
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New York 17, N.Y.

A Hilton Hotel



C. N. HILTON
PRESIDENT
DEAN CARPENTER
GENERAL MANAGER

*when building the cases on the
front of the store do
this*



** have a thin slab that can be pulled out
like a drawer to set things on, its
essential so as to show a piece.*

THE ROOSEVELT
THE PLAZA
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Madison Ave & 45th St.
New York 17, N.Y.

A Hilton Hotel



C. N. HILTON
PRESIDENT
DEAN CARPENTER
GENERAL MANAGER

23rd January 1948

Dear Dad & Eric.

Have yours of the 21st and 22nd to hand.

You should know better than to ask me to find a piece of Georgian silver to retail for 35⁰⁰ especially for Mrs S. However, you will get a couple of things in the mail from J. Freeman, plus some little items I bought from Gould & Lewis, this was a very cheap lot.

I was in to see Viner and got some good buys. I chiseled him on reproductions, 6pc Tea set w/kettle, fluted 130⁰⁰. gallery trays 18" - 18, 20" - 23⁰⁰ 22⁰⁰ - 25⁰⁰. I bought a four piece melon shaped tea set, London 1868, hand chand, solid silver from Viner for 190⁰⁰ this is the best buy I've made, you ought to get 800⁰⁰ for it.

This Guttrick is a retail antique shop, they get that plate made up for them.

THE ROOSEVELT
THE PLAZA
NEW YORK

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THE HILTON HOTEL
LONG BEACH, CAL., ALBUQUERQUE, N. M.

Send the Lamerie Pot & 12 plates
to Freeman with a letter they will
repair them I spoke to Maurice about it

I am going up to Wallace Monday.
When is your gift show? who
have you purchased modern goods from
at it.

There is a firm called National silver deposit
~~warehouse~~ warehouse Co who make some smart
silverplated items. I will see them here they
sometimes go to gift shows I did not want to
duplicate orders.

Freeman does not make up stuff with
glass bowls from Epergues, that a Tobert exclusive
Did you know that the personal property
tax is applicable on memorandums goods,
& must be paid by the owners of same?
Ellis told me this, they had to pay a
lot of money on goods or memo at Shrews.
I don't know if it is smart to do anything though.

I am waiting for Freeman's to clear more
goods I have picked out about 10,000.00
& they have shipped 5000 or so.

You don't have to worry about up the
road, you'll have 12 Epergues to her
three & each will be better, you have
got some of that cute stuff coming down,
we only notice she has it because we
don't but ours is better looking goods
Teddy & David

THE ROOSEVELT

Madison Ave & 45th St.
New York 17, N.Y.

A Hilton Hotel



C. N. HILTON
PRESIDENT
DEAN CARPENTER
GENERAL MANAGER

7:00 PM

26th January 1996

Dear Dada Eric,

Just got back from a visit to the Wallace factory. The story is that we will get their line, but first their Pacific Sales Manager in San Francisco has to OK it, he will be in LA in a week or ten days. The men there were very nice to us and very frank & sincere, they took us to lunch & showed us how silver is made. They cannot meet the demand for their product and are quite a long way behind on delivery. They have a line of English plated goods like Ellis, very competitive, it is marked "made in England for R. Wallace & Sons & plated in U.S.A." on a few competitive lines like gallery trays they are as cheap as Venetian. Every item has a ticket or label on it guaranteed by R. Wallace & Sons. This company is worth getting in with, they have the best selling

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CHIHUAHUA, MEXICO

flature in the business. Their man who runs the English line was not there ^{when} we were but he is a Canadian & will be out to see you very soon.

I think within 60 days you will have Wallace of flature. I feel my visit has laid the foundation that we needed & if nothing else good comes of this trip the Wallace visit alone would prove it to be more than worthwhile.

Towle is our other firm to get but they are north of Boston & over 6 hours from here, we got up at 6 o'clock this morning & did not get back till 7 o'clock this evening. I think I'll phone Towle & talk with them & see what they say. I hate to go all the way up there.

I was impressed with Wallace, they are a nice bunch & well I am sure send us the goods, all they want is the OK from Frisco that our store is right. Am very tired out & must close.

Will write soon

Love to all

David & Teddy



Spencer Orgell

SILVERSMITHS 410 NORTH RODEO DRIVE • BEVERLY HILLS, CALIFORNIA • CRestview 6-1206

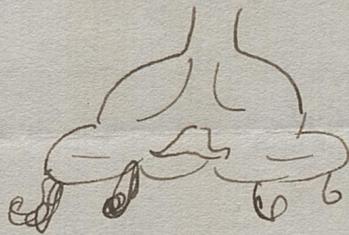
19th October 1948.

Dear Dad & mum:-

Things are very quiet right now, there is nothing exciting, even the election is dull, people are waiting to see what is going to happen.

As far as business goes things are sort of slow, we did up to the 15th about 7,000⁰⁰, we have had no sale this month & everything has fetched its full price.

I could use about a dozen bases of tea urns or Epergnes for Converse, they must be this style no other:-



We can put cut glass bowls on them & they sell, the base of a tea urn is good, buy ornate tea urns in bad condition for the use of the base & lid only, this could be a big thing

I sold out in three days
all but two of my coaster boxes,
I wrote to Farley for more coasters,
we got ⁴ 25 & ¹ 30 for them easy as
kiss your hand, they have to be
small & ornate coasters, the plain
ones are not so hot.

We are going to take
a nice size ~~ad~~ advertisement in
the Times on Oct 31st, it paid
off last time.

Corbello's first shipment is
on its way from NY via Rome.

We have been collecting in
a bit of money but it goes out very
fast.

Bye for now
Love,

Daved

people think this ^{old} spell is over.

I spent all afternoon at
Fimbings. he got a shipment on
bought a fine Breswah Melon
kettle for 85⁰⁰. A really
schmalzgy meat dish. Ever
don't give it away it's impossible
to find. I stole a fine pair
of wine cool. from Rose leaves
for 125⁰⁰ they are worth 600⁰⁰.
On some items you can make up for
prices on which you pay too much
you have to pay a price to get
desirable things.

Shrubole has beautiful
things I bought some things
from him that you just



THE ROOSEVELT
NEW YORK

Wednesday 21st

Dear Dad,

After looking around for
a few days I have the following
observations to make:

1. anything you want you can't
get.
2. small items very scarce
3. Prices have not come down.
4. stocks at all importers
except J. Freeman are
very poor they all have
plenty of goods but you
wouldn't want to own
it.

Freeman will get you a big lot off on Monday, there are some lovely pieces, to get some inexpensive items you have to take things you wouldn't care for, anything around \$10 - 20⁰⁰ is not beautiful.

We will have a good selection of goods in the 36⁰⁰ - 65⁰⁰ price range; things we don't have now, vases, baskets, egg set, shell type Epergne, egg boilers, flatsilver etc. Freeman is the only man with small goods.

you have never seen such refuse (nice word to describe junk) as Brill has.

I saw only two items there, a salver that is perfect for Sidney & a muffiniere.

I thought that Ambassadors understood for Jane Weyman that Raphael Thud, also that plated Epergne, they are nice items and I got them at a right price.

The story regarding the 'T's' is this, they underpaid a large lot of goods coming into the country, thus avoiding duty, they are being heavily fined. It is also stated here that they will split us. Ralph thinks they will.

It has not snowed since we've been here and

7
say her lawyer has been
postponing payment with
technicalities but they hope
to send you the money shortly.

I spoke to Freeman about
the carrying charges on the notes
& he agreed that we should not
pay them, it amounts to 4%
& that is not hay.

Love to everyone
Keep well & do lots
of business.

Love from
Tddy & David



THE ROOSEVELT
NEW YORK

5
cannot find his kettles are cheap.
I bought two 'old Sheffield' coffee
pots that are unusually magnificent.
grape shears have gone up,
they are six - to seven fifty each.

I cannot find anymore
little things among the dealers
so I will devote the balance
of my time to J. Freeman, to
pick out our goods. Everyday
about 20,000 worth comes
in & goes out.

6

I have only spent 1500⁰⁰
and have seen all the
Antique boys. So you see
what the score is.

I will go up to Wallace
probably on Tuesday - ^{may}
see Ellis on Friday.

As spoken to Merges &
Mount, the ONLY thing
holding up the deal is
Clara has to sign an affidavit
that there are no claims against
the money. I would not
contact her if I were you
don't write. Let Merges &
Mount handle it. They