

Telegraphic Address  
'Bookstore, London'

Telephone Number  
1624 Gerrard

97 & 99, St. Martin's Lane,

London, W.C.2, April 15<sup>m</sup> 1920

PERCY SPALDING.  
ANDREW CHATO.  
C. H. C. PRENTICE.  
C. F. M. TOZER.

Ans.

Conrad

EP

my dear Pinker

Thank you for your letter & the  
Conrad manifesto. Conrad has not, so far,  
made any effort to publish any of my books,  
and I don't feel very friendly towards him  
for that reason. In view of the fact that  
I should only make about £16 on any book  
that he did publish, and that this is not  
a sum to tempt anybody whatever, I would  
rather cancel the contract. I would rather  
take a larger lump sum from Tauschitz,  
because the chance of a continuous sale  
in Conrad's series, if it is the failure he  
indicates, is infinitesimal. Even if we  
can't net Tauschitz now, the chances are  
that my books will be saleable later on  
better terms. If they aren't, then we'll  
net along without. If Conrad had shown  
any eagerness hitherto I should feel faintly  
under an obligation to him; but I don't  
see that, with the contract cancelled, I shall  
be any worse off than if I accept his  
valuation of the copyright.

Yours sincerely,

Paul Swinerton

Fried. Pinker Esq.