

BLUE RIDGE DESPATCH,
G. W. WILLIS,
GENERAL WESTERN AGENT,
CINCINNATI, OHIO.



OPERATING OVER THE FOLLOWING ROADS:
C. C. C. & ST. L. (BIG FOUR) RAILWAY,
NEW YORK, NEW HAVEN & HARTFORD RAILROAD,
CENTRAL RAILROAD OF NEW JERSEY,
PHILADELPHIA & READING RAILWAY,
WESTERN MARYLAND RAILROAD,
NORFOLK & WESTERN RAILWAY,
CHESAPEAKE & OHIO RAILWAY,
OHIO CENTRAL LINES,
SOUTHERN RAILWAY—ST. LOUIS-LOUISVILLE LINES
AND CONNECTING LINES.

February 20th, 1904

Messrs. E. F. Spears & Sons,
P a r i s, K y.

IN YOUR REPLY, PLEASE REFER TO OUR NO.

Gentlemen;+

Referring to the call that Mr. Mitchell and I made several days ago. I immediately took up the question of making the Fitchburg Division of the B. & M., delivery, on the hemp for the Navy Yard, and wired Mr. Mitchell on February 15th that we could make this delivery. I have a letter from him dated the 17th, enclosing your favor of the 16th, addressed to him. I wish to thank you for the promise that you will give us some of the Navy Yard shipments a little later.

If you will kindly notify me on one of the enclosed postal cards when you make the shipment via our line, giving the car number, I will take pleasure in following it through for you, advising final delivery. As stated to you, we have the advantage of avoiding delays in getting it through Cincinnati, provided you will route it Blue Ridge Despatch, via Newport, Ky., the L. & N., (K. C. Division,) will deliver it to us at that point and we will run it direct to Boston. I will highly appreciate the business.

Yours truly,

General Western Agent.